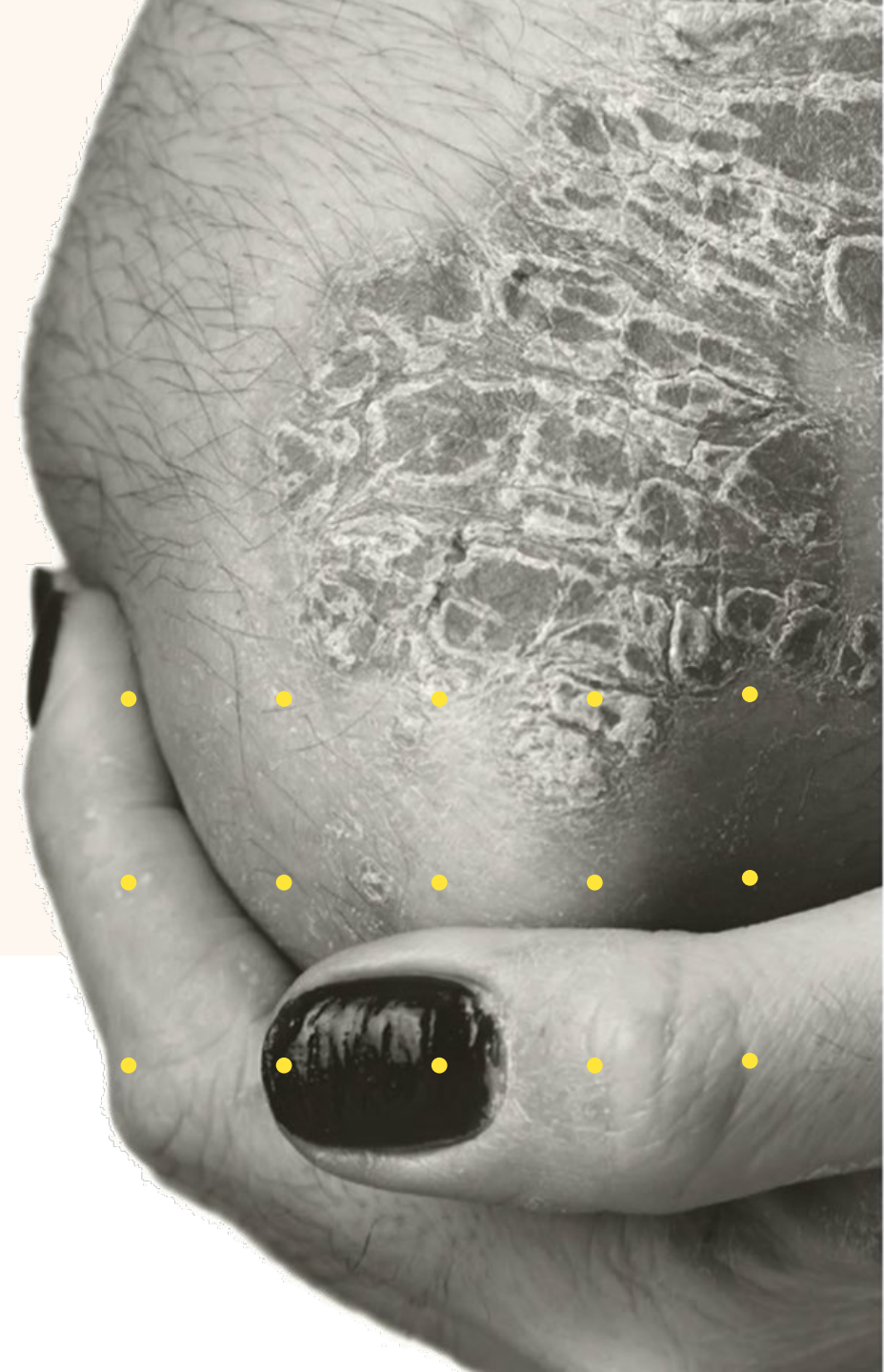




# 1<sup>st</sup> Quarter 2026 Financial Results

May 6, 2026



**ARCUTIS**  
BIOTHERAPEUTICS

Bioscience applied to the skin.

# Legal Disclaimers

This presentation and the accompanying oral presentation contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including information concerning our current and future financial performance, business plans and objectives, current and future clinical and preclinical development activities, current and future commercialization activities (including payer coverage), timing and success of our ongoing and planned clinical trials and related data, the timing of announcements, updates and results of our clinical trials and related data, timing of submissions and our ability to obtain and maintain regulatory approval, the potential therapeutic benefits and economic value of our product candidates, competitive position, industry environment, and potential market opportunities.

Forward-looking statements are based on our management's beliefs and assumptions and on information currently available to management. Forward-looking statements are subject to known and unknown risks, uncertainties, assumptions, and other factors including, but not limited to, those related to the success, cost and timing of our product candidate development activities and ongoing and planned clinical trials; our plans to develop and commercialize targeted therapeutics, including roflumilast cream and roflumilast foam; the progress of patient enrollment and dosing in our clinical trials; the ability of our product candidates to achieve applicable endpoints in the clinical trials; the safety profile of our product candidates; the potential for data from our clinical trials to support a marketing application, as well as the timing of these events; our ability to obtain funding for our operations, development and commercialization of our product candidates; the timing of submissions and our ability to obtain and maintain regulatory approvals; the rate and degree of market acceptance and clinical utility of our product candidates; the size and growth potential of the markets for our product candidates, and our ability to serve those markets; our commercialization, marketing and

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Moreover, we operate in a very competitive and rapidly changing environment, and new risks may emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed herein may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

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For further information with respect to Arcutis, we refer you to our most recent annual report on Form 10-K, as amended, and our most recent quarterly report on Form 10-Q, filed with the SEC. In addition, we are subject to the information and reporting requirements of the Securities Exchange Act of 1934 and, accordingly, we file periodic reports, current reports, proxy statements and other information with the SEC. These periodic reports, current reports, proxy statements and other information are available for review at the SEC's website at <http://www.sec.gov>.

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# Today's Speakers



**Frank Watanabe**  
President & CEO



**Todd Edwards**  
Chief Commercial  
Officer



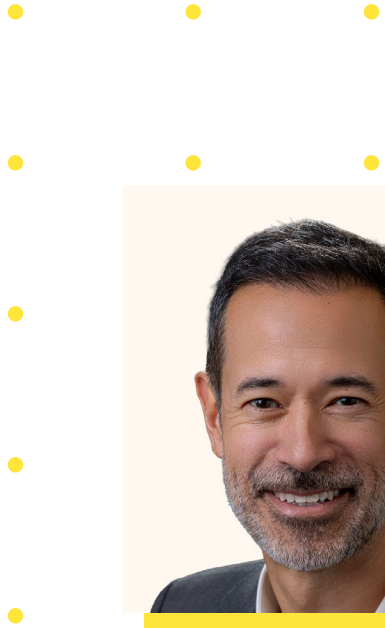
**Patrick Burnett,  
MD, PhD, FAAD**  
Chief Medical Officer



**Latha Vairavan**  
Chief Financial Officer



# Speakers & Agenda



**Frank Watanabe**  
President & CEO

## Business Review

Commercial Update

R&D Update

Financial Results

Q&A



# Our Strategy to Sustain Near- and Long-term Growth

## **Grow** current ZORYVE business

- Submitted sNDA for ZORYVE® (roflumilast) cream 0.05% in AD infants 3-24 mo
- Fully enrolled ZORYVE foam MUSE trial in PsO children 2-11 yr
- Launched expansion of dermatology sales force
- Hired head of targeted PCP / pediatrics sales team

## **Expand** ZORYVE into new markets

- Nearing full enrollment for Ph 2 vitiligo POC trial
- Continue to enroll Ph 2 HS POC trial
- Evaluating additional Ph 2 POC trials

## **Build** our pipeline

- Initiated Ph 1a/1b trial for ARQ-234

# Speakers & Agenda



**Todd Edwards**  
Chief Commercial  
Officer

Business Review

**Commercial Update**

R&D Update

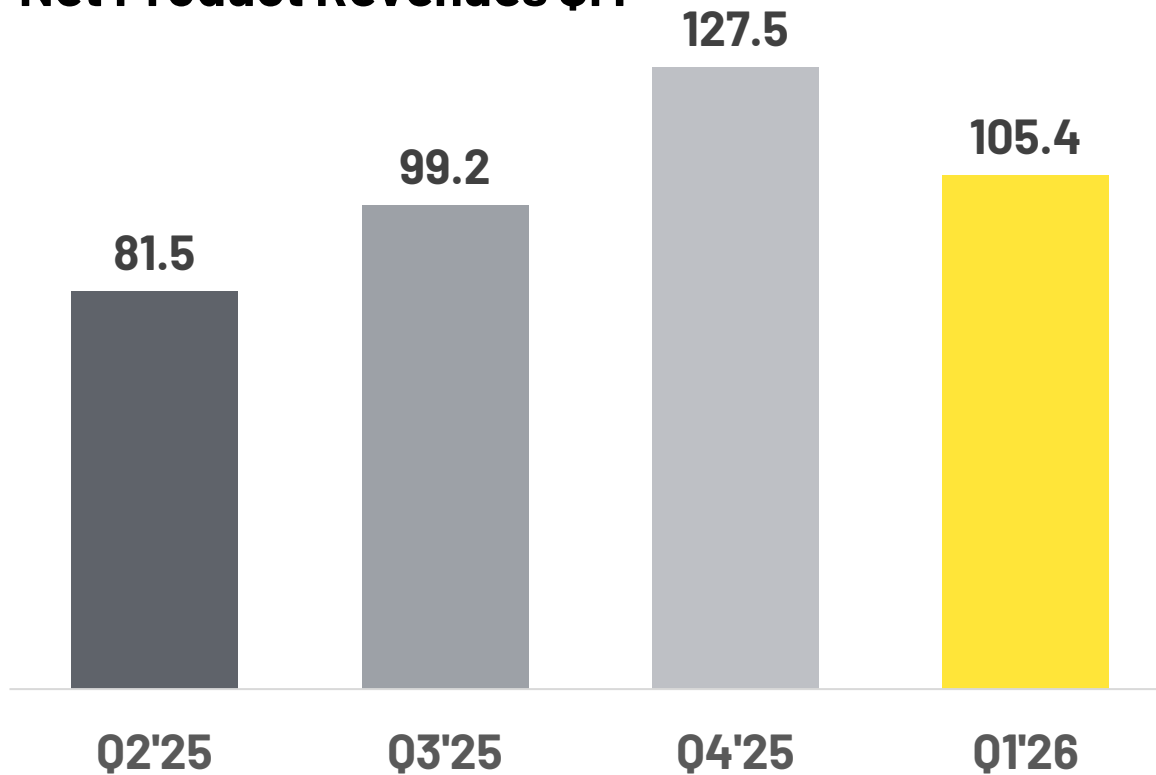
Financial Results

Q&A



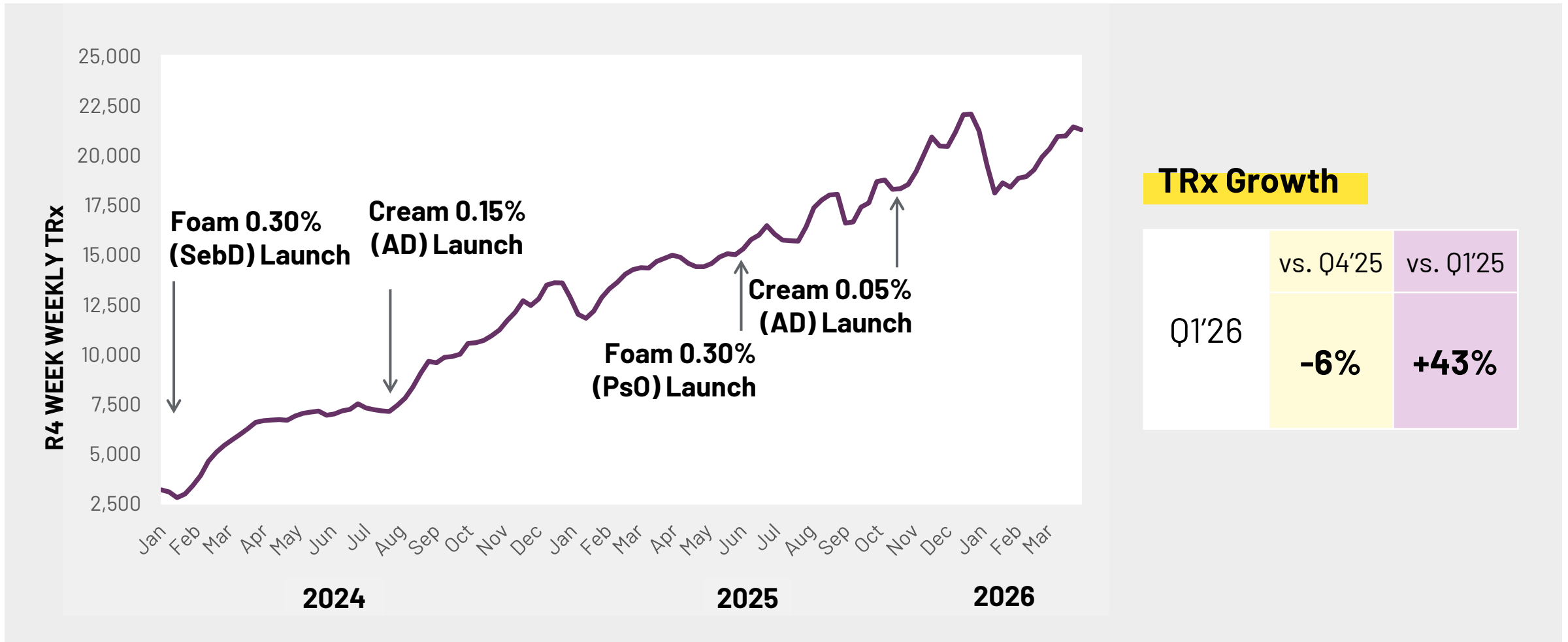
# Strong Net Product Revenues in Q1 2026

## Net Product Revenues \$M



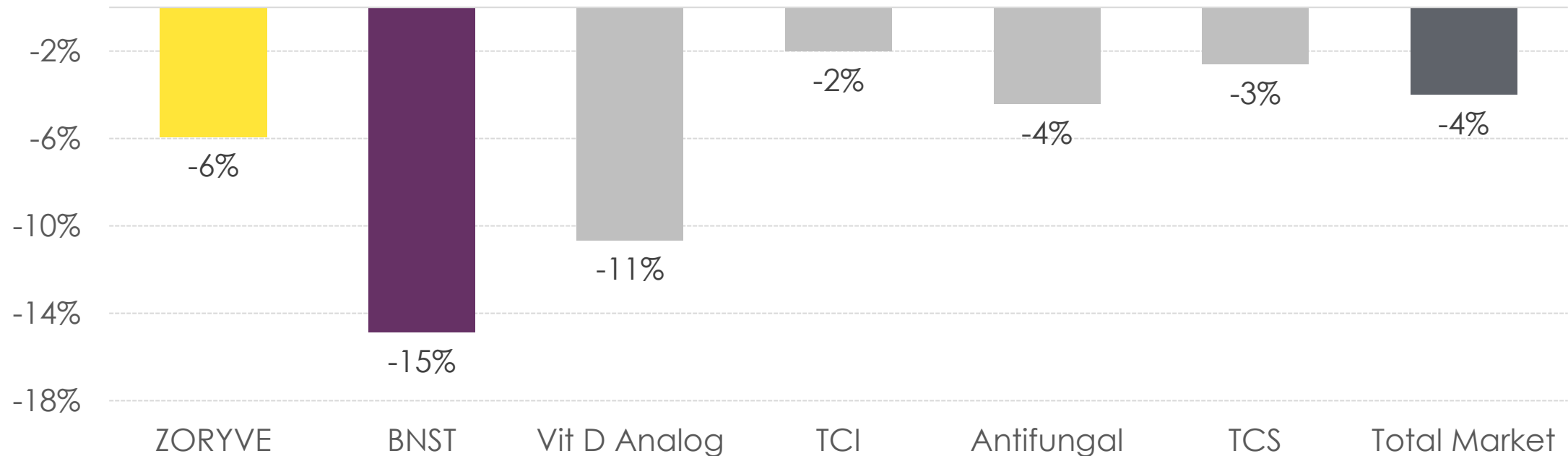
- Q1 '26 net product revenues of \$105.4M, +65% vs. prior year
- Robust sales despite typical seasonality and impact from severe weather events
- GTN stable in the 50s
- Expect quarter-over-quarter net sales growth in Q2 '26 driven by patient demand and GTN improvement

# Steady TRx Growth for ZORYVE Portfolio - Reaching ~21,300 Weekly TRx (Rolling 4-Week Basis)



# Entire Topical Market Down in Q1, ZORYVE Outperformed Other Branded Non-Steroidals

Market Volume Performance (Q4 '25 vs Q1 '26)



Relative outperformance drove further **ZORYVE share gain in BNST segment**

# Continued Investment in Commercial Operations to Drive ZORYVE Inflection



## Derm Expansion

### Completed to Date

Derm sales force expansion launched; reps now in field

### Future Impact

- Anticipate impact on demand beginning early-Q3
- Expansion will further optimize call frequency on mid-decile derm HCPs



## PCP Sales Force

Have begun hiring targeted PCP and pediatric sales team

- Anticipate launch of field team in Q3 with impact on demand beginning Q4
- Initially focused on highest volume prescribers in specific geographies



## DTC Efforts

Tori Spelling and Max Homa leading “Free to Be Me™” campaign to build patient awareness for approved ZORYVE indications

- Already generating meaningful patient engagement

# Speakers & Agenda



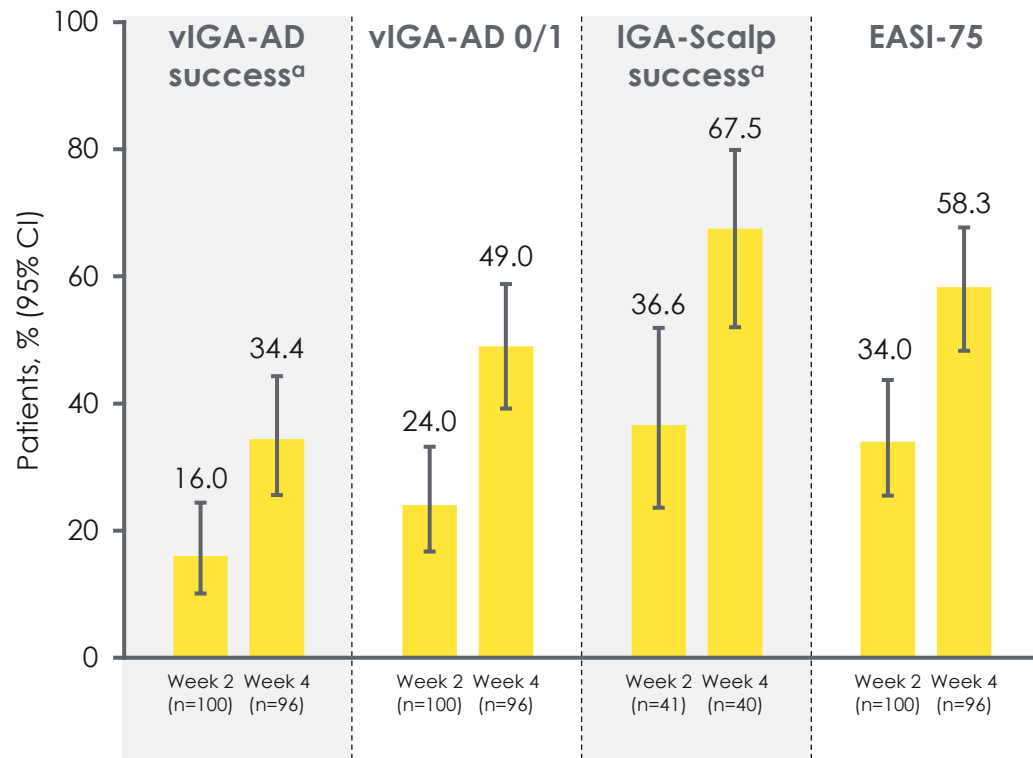
- Business Review
- Commercial Update
- R&D Update**
- Financial Results
- Q&A



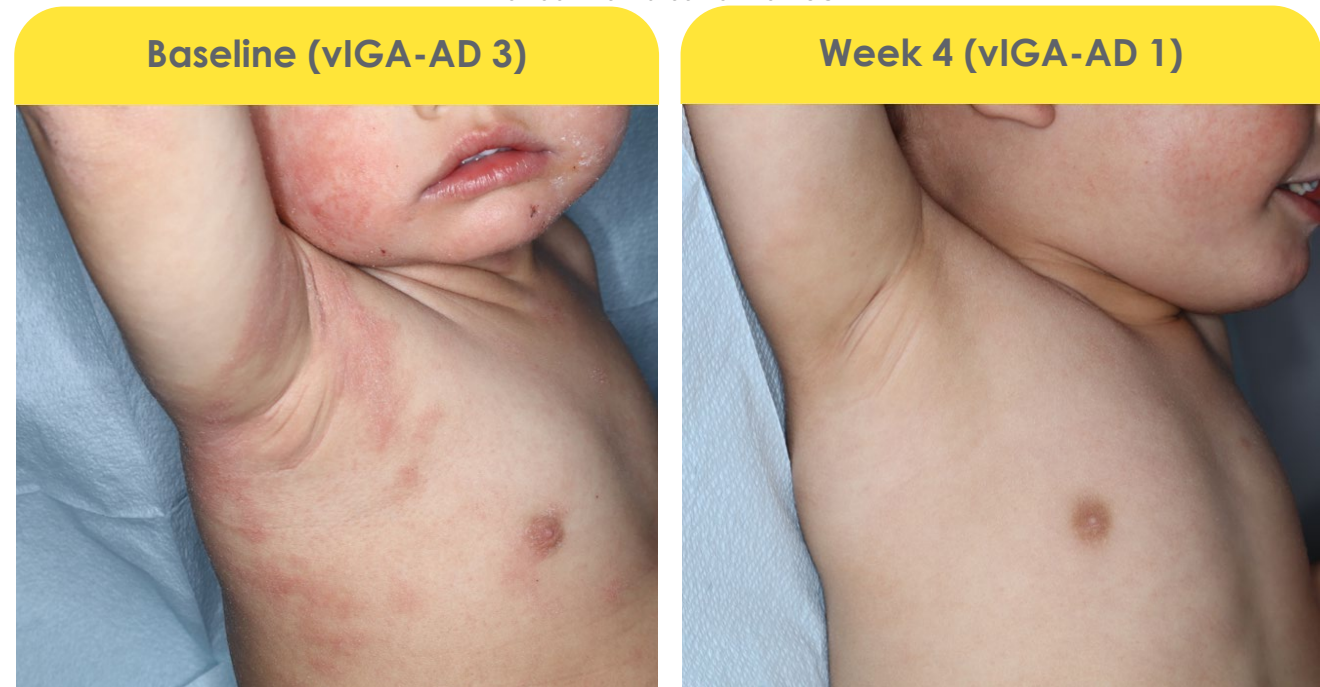
**Patrick Burnett, MD, PhD, FAAD**  
Chief Medical Officer

# INTEGUMENT-INFANT Data Presented in AAD Late-Breaker

Roflumilast cream 0.05% improved signs of AD and AD severity through 4 weeks of application



23-month-old White, Asian boy with a history of prior inadequate response, intolerance, or contraindication to TCS

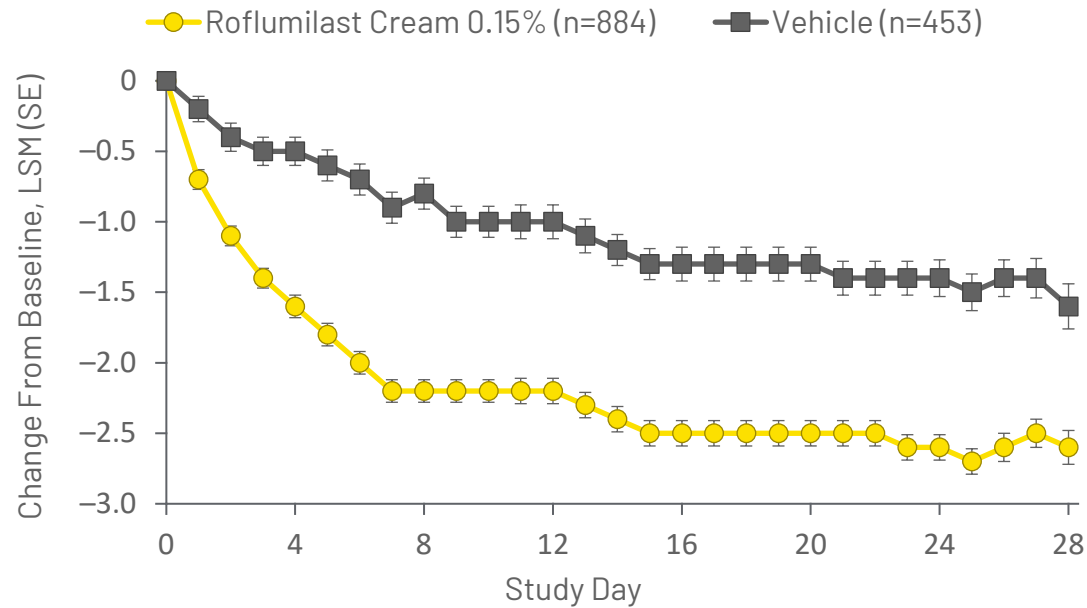


Safety population; observed data. <sup>a</sup>vIGA-AD or IGA-Scalp clear/almost clear (0/1) plus  $\geq 2$ -point improvement from baseline (among patients with baseline score  $\geq 2$  for IGA-Scalp). EASI-75,  $\geq 75\%$  improvement in Eczema Area and Severity Index from baseline; vIGA-AD, Validated Investigator Global Assessment for AD.

# INTEGUMENT-INFANT Reinforces ZORYVE's Rapid Impact on Itch in AD Patients, to be Further Defined in INTEGUMENT-ITCH Trial

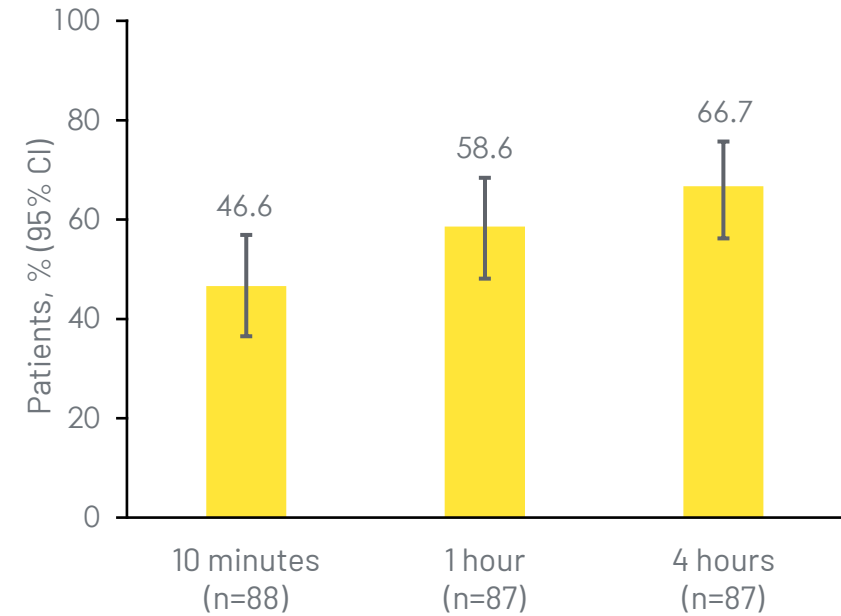
## INTEGUMENT-1/2

Change From Baseline in Daily WI-NRS Score <sup>a</sup>



## INTEGUMENT-INFANT

Dynamic Pruritus Score-25<sup>b</sup>












**Rapidity of itch relief**

<sup>a</sup>Evaluated in all patients, not just those with baseline WI-NRS  $\geq 4$ ; LSM: least squares mean; SE: standard error; WI-NRS: Worst Itch-Numeric Rating Scale

<sup>b</sup>Dynamic Pruritus Score-25 defined as  $\geq 25\%$  improvement in pruritus from baseline in patients with WSI-NRS  $> 0$ ; as measured by care provider

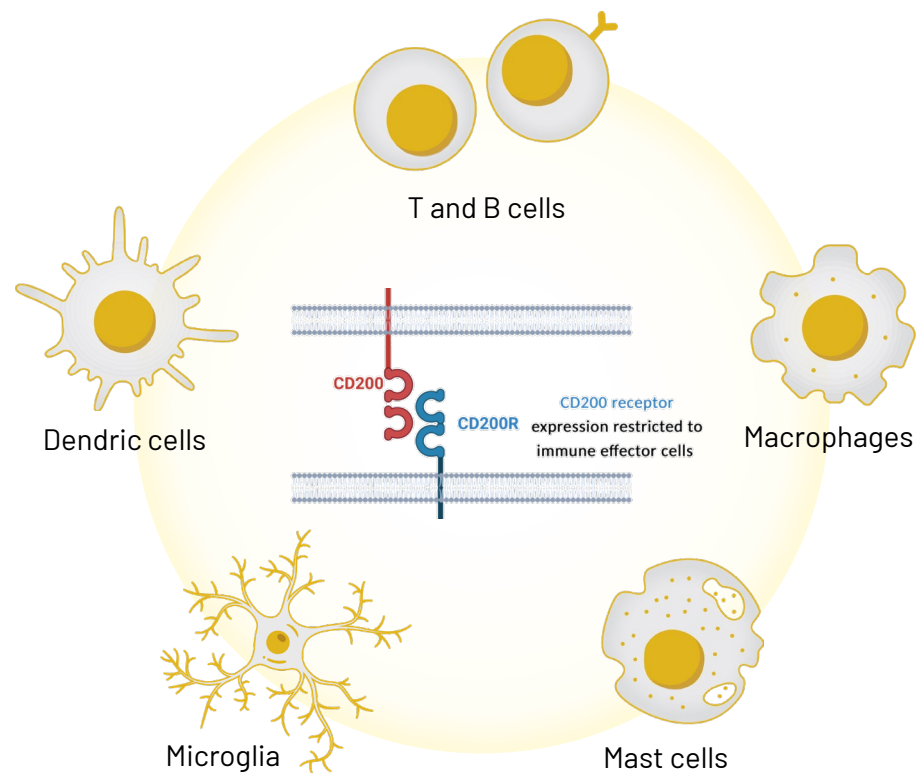
# Our Label Expansion Efforts Aim to Progress ZORYVE for the Treatment of Pediatric Patients

		Adult	Pediatric	Infant
<b>ZORYVE Cream 0.3%</b>	Plaque Psoriasis Ages 6+		 PDUFA 6/29/26 2-5 yr.	
<b>ZORYVE Foam 0.3%</b>	Scalp and Body PsO Ages 12+		 MUSE Trial Fully Enrolled 2-11yr.	
<b>ZORYVE Cream 0.15%, 0.05%</b>	Atopic Dermatitis Ages 6+; 2-5			 sNDA Submitted 3-24 mo.
<b>ZORYVE Foam 0.3%</b>	Seborrheic Dermatitis Ages 9+			

# ARQ-234 Mechanism of Action

## Checkpoint Agonism

### Our Target: The CD200 Axis









- **CD200 and its receptor CD200R** are membrane glycoproteins containing two Ig-like domains
- **CD200 axis** plays a role in both innate and adaptive immune cells
- **CD200** is widely expressed on tissues; its only (human) receptor, **CD200R1**, is expressed on immune effector cells
- **CD200R1 signaling** reduces immune activation for T cells, ILC2 cells, and myeloid cells, and decreases secretion of pro-inflammatory cytokines

### Key differentiation from existing immune therapies:

- **CD200R1 activation** is inflammation resolving rather than immunosuppressive
- **Agonist intervention**, not a blockade mechanism

# Near-Term Clinical Catalysts

## CLINICAL AND REGULATORY DEVELOPMENTS

Topline data for ZORYVE cream 0.05% in infants	Atopic dermatitis	Q1 2026	
Begin enrollment of Phase 1 trial of ARQ-234	Atopic dermatitis	Q1 2026	
Submit sNDA for ZORYVE cream 0.05% in infants	Atopic dermatitis	Q2 2026	
PDUFA for ZORYVE cream 0.3% in ages 2-5	Plaque psoriasis	June 29, 2026	
Advancement decision for ZORYVE foam 0.3% incl. Ph2 data	Vitiligo	Q4 2026	
Advancement decision for ZORYVE foam 0.3% incl. Ph2 data	Hidradenitis suppurativa	Q1 2027	

# Growing Dialogue on Steroid Stewardship

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## Advanced Topical Nonsteroidal Therapies for Atopic Dermatitis: Consensus Statements From an Expert Panel

April W. Armstrong MD MPH,<sup>a</sup> Yvonne Nong MD,<sup>a</sup> Christopher G. Bunick MD PhD,<sup>b</sup> Raj Chovatiya MD PhD,<sup>c,d</sup> Adelaide A. Hebert MD,<sup>e</sup> Leon Kirck MD,<sup>f,g</sup> Jiade Yu MD,<sup>h</sup> Mark G. Lebwohl MD<sup>f</sup>

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<sup>f</sup>Department of Dermatology, Icahn School of Medicine at Mount Sinai  
<sup>g</sup>Department of Dermatology, Indiana University School of Medicine  
<sup>h</sup>Department of Dermatology, Virginia Commonwealth University

### JDD: Steroid Stewardship Podcast Series

#### Steer-oid Stewardship: Reining In and Reinforcing the Guardrails on Dermatology's Workhorse

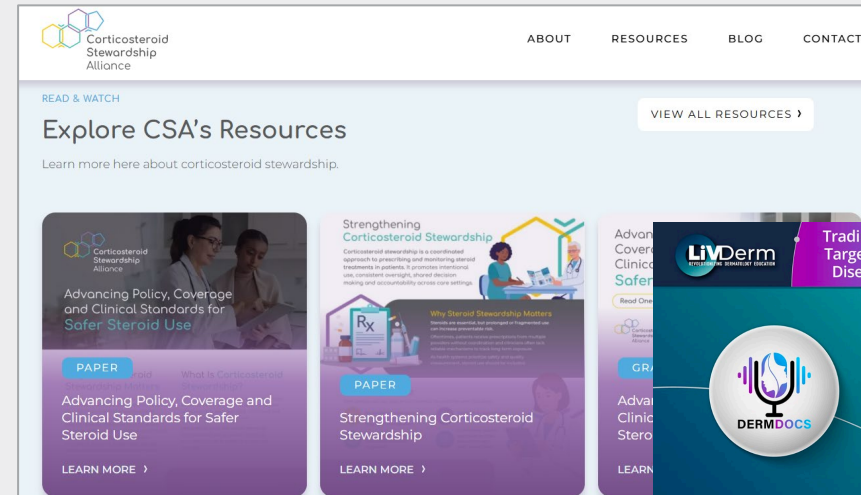
Guest: Dr. Alexandra Golant



HOST DR. ADAM FRIEDMAN

ARCUTIS BIOTHERAPEUTICS

JDD PODCAST



Corticosteroid Stewardship Alliance

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READ & WATCH

### Explore CSA's Resources

Learn more here about corticosteroid stewardship.

VIEW ALL RESOURCES >

Advancing Policy, Coverage and Clinical Standards for Safer Steroid Use

Strengthening Corticosteroid Stewardship



LivDerm

### Trading Traditional Topicals for Targeted Therapies: Improving Disease Management for AD

HOST Mona Shahriari, MD

GUEST G. Michael Lewitt, MD

DERMDOCS

## Moving Into the Non-Steroidal Topical Therapy Age

**“Advanced topical nonsteroidal therapies are preferred for long-term management of atopic dermatitis over topical corticosteroids because nonsteroidal therapies avoid corticosteroid-associated adverse events”**

- Consensus Statements from an Expert Panel

# Speakers & Agenda

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**Latha Vairavan**  
Chief Financial Officer

- Business Review
- Commercial Update
- R&D Update
- Financial Results**
- Q&A



# Q1 2026 Financial Results

\$ Millions, Except Per Share Amounts	Q1 2026	GAAP Reported		Q4 2025	QoQ Change
		Q1 2025	YoY Change		
Product Revenues, Net	105.4	63.8	41.6	127.5	(22.1)
Other Revenues	0.0	2.0	(2.0)	2.0	(2.0)
<b>Total Revenues</b>	<b>105.4</b>	<b>65.8</b>	<b>39.6</b>	<b>129.5</b>	<b>(24.1)</b>
Cost of Sales	9.8	8.8	1.0	11.7	(1.9)
R&D Expense	30.6	17.5	13.1	20.5	10.2
SG&A Expense	74.1	64.0	10.1	79.0	(4.9)
<b>Total Operating Expense</b>	<b>114.5</b>	<b>90.4</b>	<b>24.1</b>	<b>111.1</b>	<b>3.4</b>
<b>Net Income (Loss)</b>	<b>(11.3)</b>	<b>(25.1)</b>	<b>13.8</b>	<b>17.4</b>	<b>(28.7)</b>
<b>Net Income (Loss) Per Share – Diluted</b>	<b>(0.09)</b>	<b>(0.20)</b>	<b>0.11</b>	<b>0.13</b>	<b>(0.22)</b>

Figures may not tie due to rounding

# Strong Cash Position Through Q1 2026

**In Millions**

**GAAP Reported**

## **Cash Flow & Balance Sheet Data**

**Q1 2026**

Cash, Cash Equivalents, and Marketable securities

\$224.3

Net cash generated in operating activities

\$2.2

Long-term debt, net

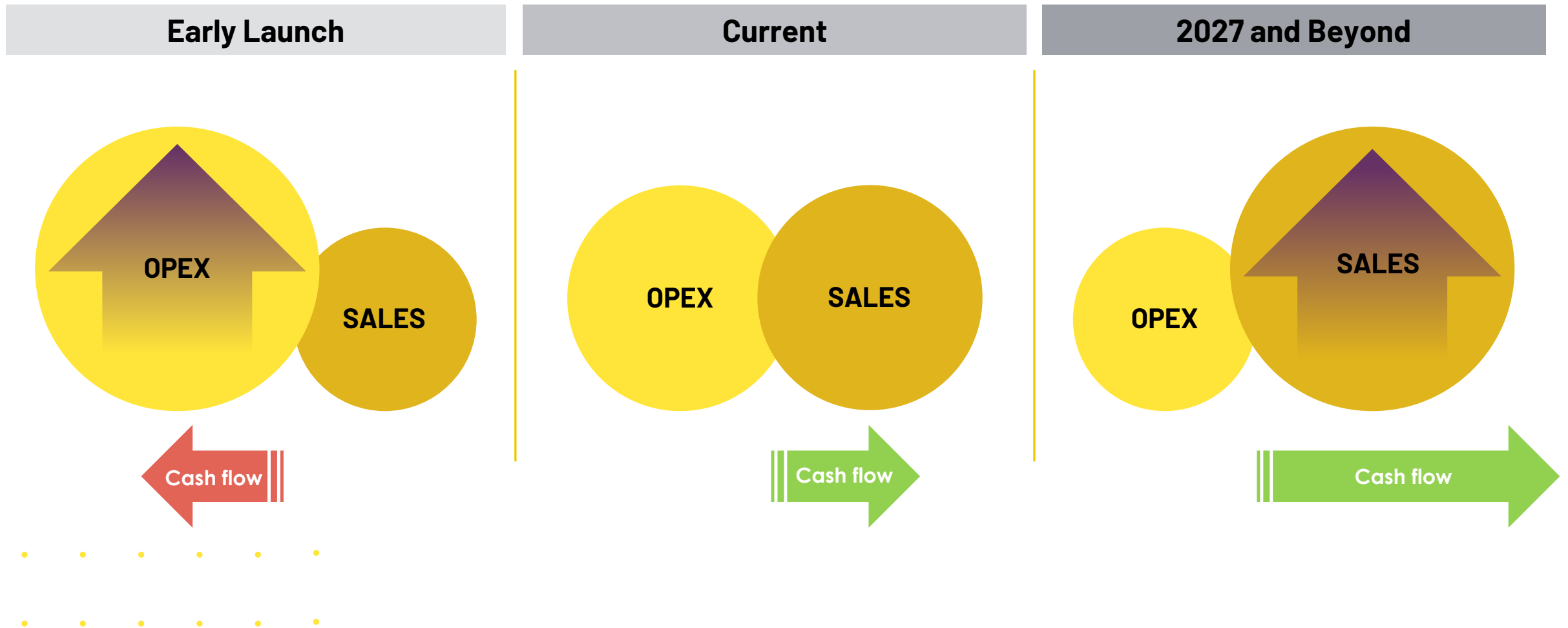
\$101.5

Weighted average diluted shares outstanding

129.4

*Figures may not tie due to rounding*

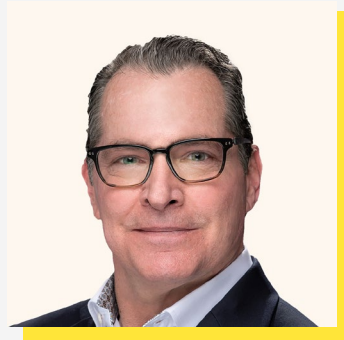
# Investment in 2026 to Drive ZORYVE Inflection with Operating Leverage to Expand in 2027 and Beyond



# Q&A



**Frank Watanabe**  
President & CEO



**Todd Edwards**  
Chief Commercial  
Officer



**Patrick Burnett,  
MD, PhD, FAAD**  
Chief Medical Officer



**Latha Vairavan**  
Chief Financial  
Officer

