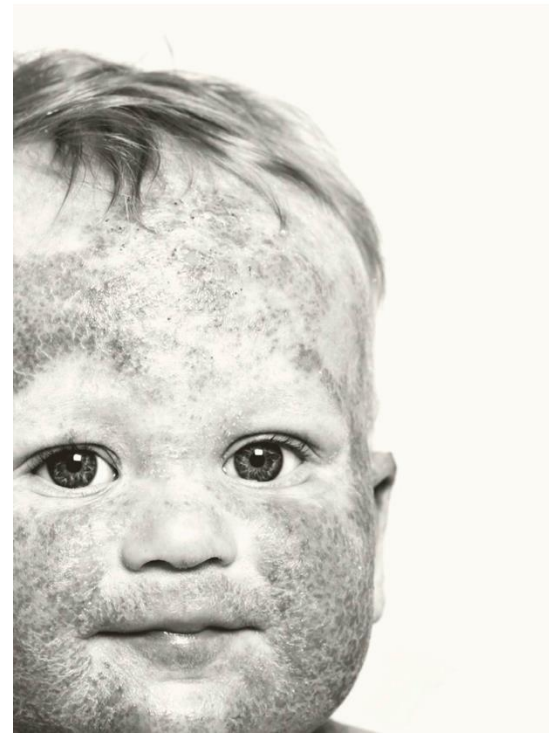
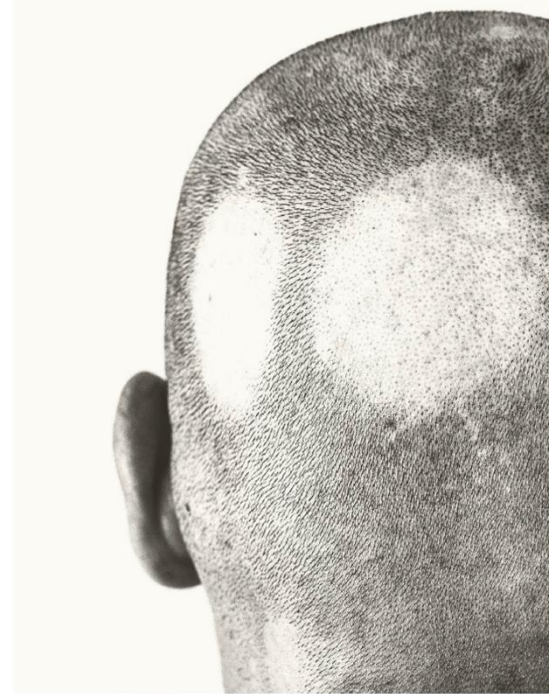


2nd Quarter 2023
Financial Results & Business Update
August 8, 2023



ARCUTIS
BIOTHERAPEUTICS

Bioscience applied to the skin.

Legal Disclaimers

This presentation and the accompanying oral presentation contain “forward-looking” statements that are based on our management’s beliefs and assumptions and on information currently available to management. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including information concerning our current and future financial performance, business plans and objectives, current and future clinical and preclinical development activities, current and future commercialization activities (including payer coverage), timing and success of our ongoing and planned clinical trials and related data, the timing of announcements, updates and results of our clinical trials and related data, timing of submissions and our ability to obtain and maintain regulatory approval, the potential therapeutic benefits and economic value of our product candidates, competitive position, industry environment, and potential market opportunities.

Forward-looking statements are subject to known and unknown risks, uncertainties, assumptions and other factors including, but not limited to, those related to the success, cost and timing of our product candidate development activities and ongoing and planned clinical trials; our plans to develop and commercialize targeted therapeutics, including our lead product candidates roflumilast cream and roflumilast foam; the progress of patient enrollment and dosing in our clinical trials; the ability of our product candidates to achieve applicable endpoints in the clinical trials; the safety profile of our product candidates; the potential for data from our clinical trials to support a marketing application, as well as the timing of these events; our ability to obtain funding for our operations, development and commercialization of our product candidates; the timing of submissions and our ability to obtain and maintain regulatory approvals; the rate and degree of market acceptance and clinical utility of our product candidates; the size and growth potential of the markets for our product

candidates, and our ability to serve those markets; our commercialization, marketing and manufacturing capabilities and strategy; current and future agreements with third parties in connection with the commercialization of our product candidates; the timing and our ability to obtain quality payer coverage; our expectations regarding our ability to obtain and maintain intellectual property protection; our dependence on third party manufacturers; the success of competing therapies that are or may become available; our ability to attract and retain key scientific or management personnel; our ability to identify additional product candidates with significant commercial potential consistent with our commercial objectives; and our estimates regarding expenses, future revenue, capital requirements and needs for additional financing.

Moreover, we operate in a very competitive and rapidly changing environment, and new risks may emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed herein may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

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to time, whether as a result of new information, future developments or otherwise.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. Neither we nor any other person makes any representation as to the accuracy or completeness of such data or undertakes any obligation to update such data after the date of this presentation. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

For further information with respect to Arcutis, we refer you to our most recent annual report on Form 10-K, as amended, and our most recent quarterly report on Form 10-Q, filed with the SEC. In addition, we are subject to the information and reporting requirements of the Securities Exchange Act of 1934 and, accordingly, we file periodic reports, current reports, proxy statements and other information with the SEC. These periodic reports, current reports, proxy statements and other information are available for review at the SEC’s website at <http://www.sec.gov>.

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Today's Speakers



Frank Watanabe
President & CEO



Ayisha Jeter
Chief Commercial Officer
(interim)



Patrick Burnett, MD, PhD, FAAD
Chief Medical Officer



Scott Burrows
Chief Financial Officer



Speakers & Agenda



Frank Watanabe

President and CEO

Business Review

Commercial Update

R&D Update

Financial Results

Q&A



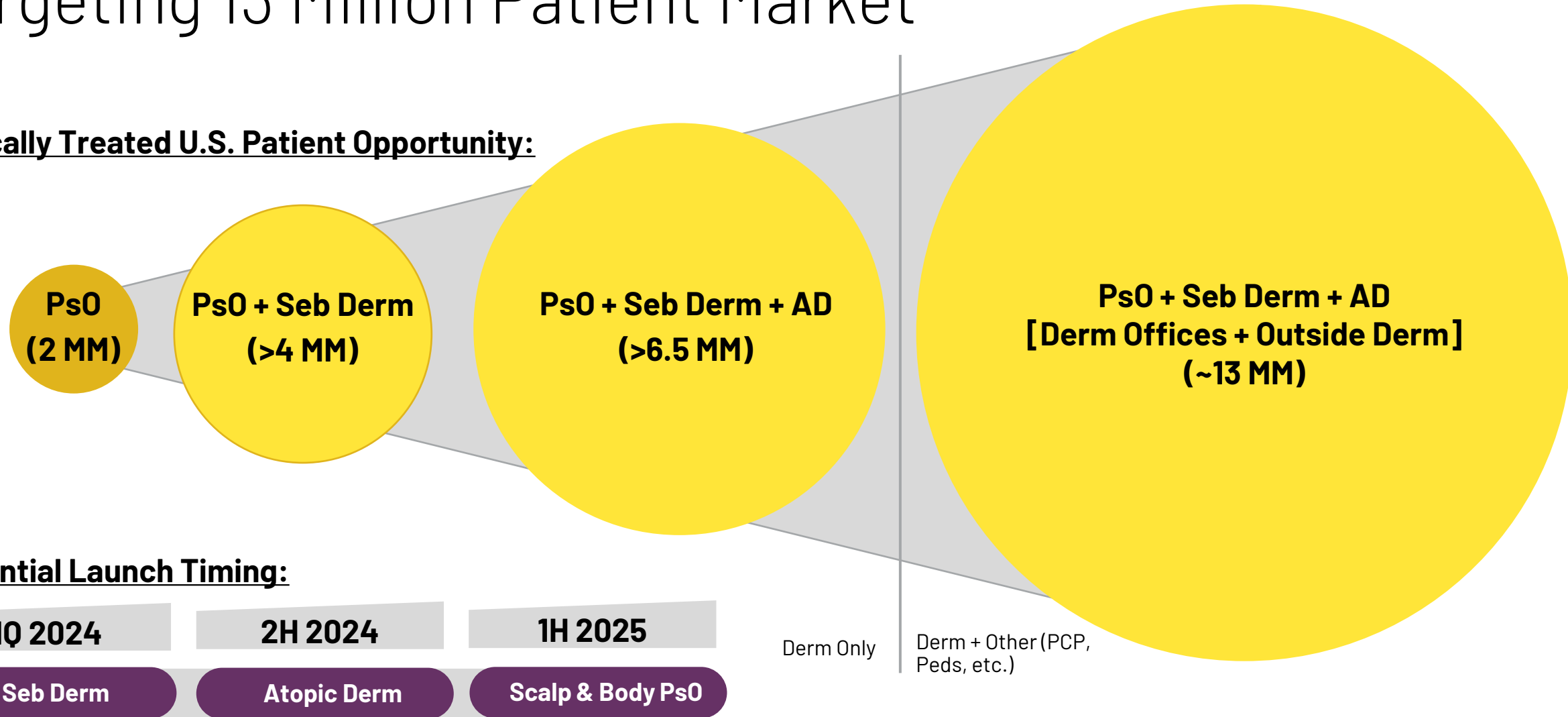
Q2 Business Update – Near-Term Execution Creating Foundation for Long-Term Growth

- ✔ ZORYVE® (roflumilast) cream 0.3% launch in psoriasis strengthening
- ✔ ~40% prescription growth in Q2 compared to Q1
- ✔ >130 million U.S. commercial lives covered, including all three large PBMs
- ✔ GTN improvement in Q2; execution driving further improvement in 2nd half
- ✔ ZORYVE launched in Canada, encouraging progress in early weeks
- ✔ Continue to broaden patent portfolio

PBM = Pharmacy Benefit Manager; GTN = gross-to-net

Topical Roflumilast: A Transformational 4-in-1 Asset Targeting 13 Million Patient Market

Topically Treated U.S. Patient Opportunity:



PCP = primary care provider

Speakers & Agenda



Ayisha Jeter

Chief Commercial Officer (interim)

Business Review

Commercial Update

R&D Update

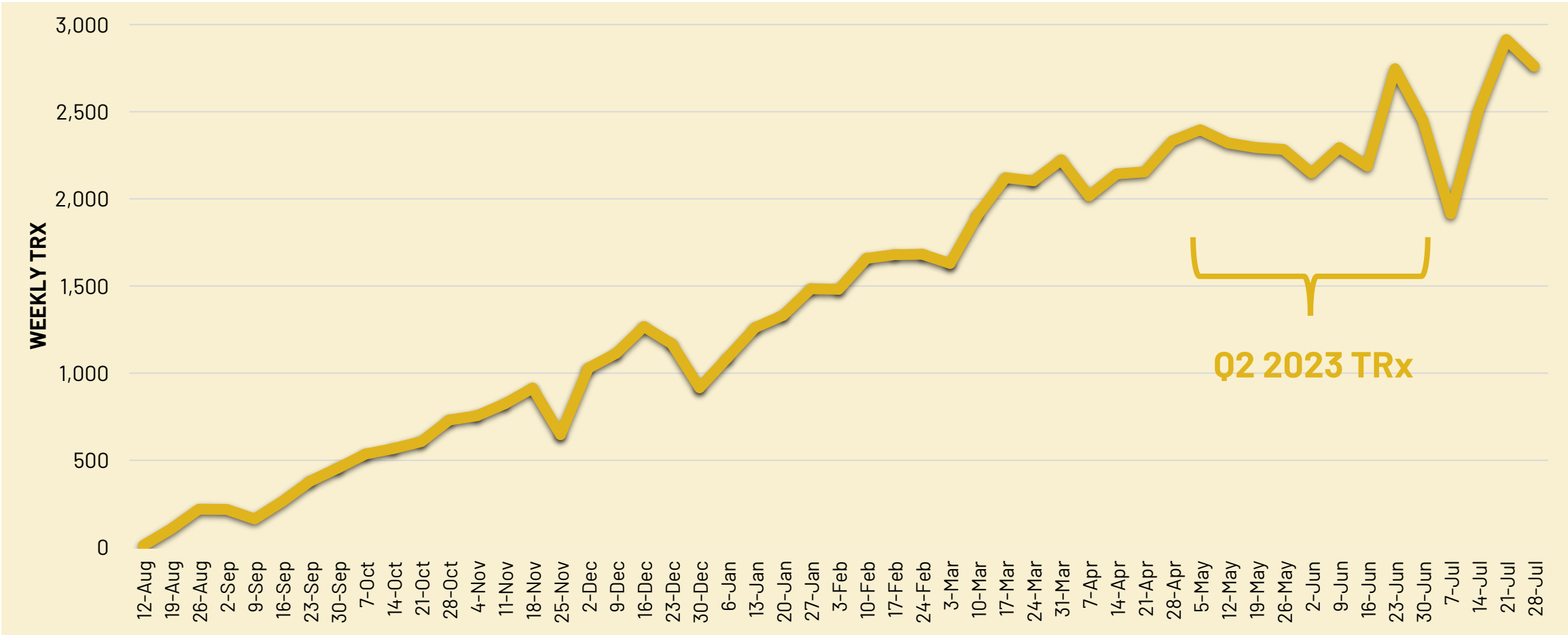
Financial Results

Q&A



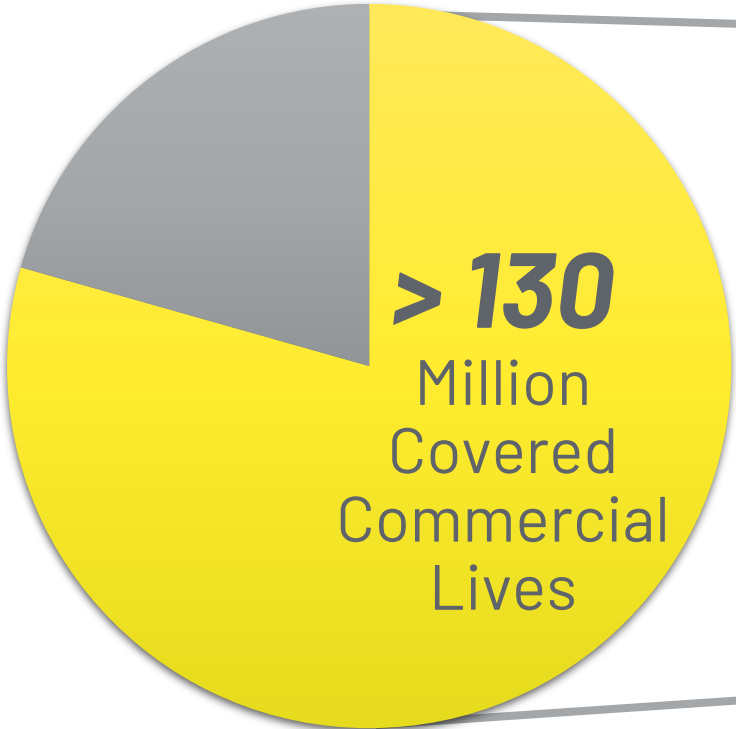
ZORYVE Ps0 Launch Continues to Strengthen

~ 40% TRx growth Q2 vs. Q1, with Growth Continuing in Q3



Data Source: ZORYVE - Xponent Weekly Sales Data (through week ending 7/21); Week ending 7/28 = IQVIA SMART Rapid data

~80% Commercial Coverage <12 Months into Launch;
>90% Lives Covered Without PA



Total US Commercial Market = 165 million lives



Covered Commercial Lives = >130 million

Positive Halo Building on Prescriber Confidence with Coverage

PA = prior authorization

ZORYVE Clinical Profile + Pricing & Access Strategy Resonating with Payers

Express Scripts

- **Effective Nov. '22**
- **No Prior Authorization**
- **Tier 3**
- **2 Step Edits (TCS + Vitamin D Analog)**

PBM #2

- **Effective May '23**
- **No Prior Authorization**
- **Tier 2**
- **Single TCS Step Edit**

CVS Caremark

- **Effective July '23**
- **No Prior Authorization**
- **Tier 2**
- **Single TCS Step Edit; No Step in Sensitive Areas**

TCS = topical corticosteroid

Progress Towards Sustained ZORYVE Growth

Commercial Success



Drive Prescriber Awareness and Use

- >7,500 unique writers since launch



Patient Engagement and Positive Experience

- Refills building nicely, contributing 1/3rd of TRx in July
- Going live with focused connected TV campaign in Q3



Broad, High-Quality Access

- >130 million commercial lives covered
- >90% of coverage without a PA

Investing to Fuel the Next Leg of this Launch

Speakers & Agenda



Patrick Burnett,
MD, PhD, FAAD
Chief Medical Officer

- Business Review
- Commercial Update
- R&D Update**
- Financial Results
- Q&A

Key Upcoming Regulatory Milestones Remain on Track

Key Accomplishments / Milestones

Indication

Timing

1st Subject Enrolled in AA Cohort

Alopecia Areata



INTEGUMENT-PED Topline Data

Atopic Dermatitis

Q3 2023

Submit sNDA for Roflumilast Cream in Ages 6+

Atopic Dermatitis

Late Q3/Early Q4 2023

Potential FDA Approval for ZORYVE down to Age of 2

Plaque PsO

Q4 2023

Potential FDA Approval for Roflumilast Foam

Seborrheic Dermatitis

Dec. 16, 2023

sNDA = supplemental NDA

Speakers & Agenda



Scott Burrows
Chief Financial Officer

Business Review
Commercial Update
R&D Update
Financial Results
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Q2 2023 Financial Results

GAAP Reported

\$ Millions, Except Net Loss Per Share	Q2 2023	Q2 2022	YoY Change
Product Revenues, Net	\$4.8	-	4.8
Other Revenues	0.4	-	0.4
Total Revenues	5.2	-	5.2
Cost of Sales	0.8	-	0.8
R&D Expense	25.2	38.2	(13.0)
SG&A Expense	46.0	27.6	18.3
Total Operating Expense	72.0	65.8	6.1
Net Loss	(71.0)	(67.4)	(3.6)
Net Loss Per Share – Basic & Diluted	(1.16)	(1.31)	0.15

Well Capitalized with ~\$270 Million of Cash

\$ Millions, except average shares

GAAP Reported

Cash Flow & Balance Sheet Data

Q2 2023

Cash, Cash Equivalents, and Marketable securities (June 30, 2023)

\$269.6

Net cash used in operating activities

66.5

Long-term debt, net (June 30, 2023)

199.8

Weighted average shares outstanding (million)

61.4

Thank You



Frank Watanabe
President and CEO



Scott Burrows
Chief Financial Officer



Patrick Burnett,
MD, PhD, FAAD
Chief Medical Officer



Ayisha Jeter
Chief Commercial Officer (interim)

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