



**ArCUTIS**  
BIOTHERAPEUTICS

Bioscience applied to the skin.

## Corporate Overview



# Legal Disclaimers

This presentation and the accompanying oral presentation contain “forward-looking” statements that are based on our management’s beliefs and assumptions and on information currently available to management. Forward-looking statements include all statements other than statements of historical fact contained in this presentation, including information concerning our current and future financial performance, business plans and objectives, current and future clinical and preclinical development activities, current and future commercialization activities, timing and success of our ongoing and planned clinical trials and related data, the timing of announcements, updates and results of our clinical trials and related data, our ability to obtain and maintain regulatory approval, the potential therapeutic benefits and economic value of our product candidates, competitive position, industry environment, and potential market opportunities.

Forward-looking statements are subject to known and unknown risks, uncertainties, assumptions and other factors including, but not limited to, those related to the success, cost and timing of our product candidate development activities and ongoing and planned clinical trials; our plans to develop and commercialize targeted therapeutics, including our lead product candidates roflumilast cream and roflumilast foam; the progress of patient enrollment and dosing in our clinical trials; the ability of our product candidates to achieve applicable endpoints in the clinical trials; the safety profile of our product candidates; the potential for data from our clinical trials to support a marketing application, as well as the timing of these events; our ability to obtain funding for our operations, development and commercialization of our

product candidates; the timing of and our ability to obtain and maintain regulatory approvals; the rate and degree of market acceptance and clinical utility of our product candidates; the size and growth potential of the markets for our product candidates, and our ability to serve those markets; our commercialization, marketing and manufacturing capabilities and strategy; future agreements with third parties in connection with the commercialization of our product candidates; our expectations regarding our ability to obtain and maintain intellectual property protection; our dependence on third party manufacturers; the success of competing therapies that are or may become available; our ability to attract and retain key scientific or management personnel; our ability to identify additional product candidates with significant commercial potential consistent with our commercial objectives; and our estimates regarding expenses, future revenue, capital requirements and needs for additional financing.

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contained in our our Form 10-K filed with U.S. Securities and Exchange Commission (SEC) on February 22, 2022, and other reports filed with the SEC from time to time.

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This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. Neither we nor any other person makes any representation as to the accuracy or completeness of such data or undertakes any obligation to update such data after the date of this presentation. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

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# 2022: A Transformational Year for Arcutis Continues



FDA approval of ZORYVE (roflumilast) in plaque psoriasis and imminent launch is the realization of our efforts to bring **meaningful innovation** to address the unmet needs of patients with immune-mediated skin diseases



Topical roflumilast is a **unique “pipeline-in-a-product” opportunity** across four development programs

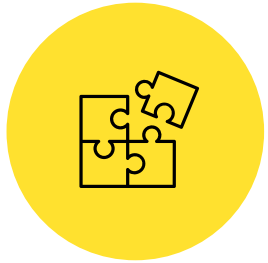


We **remain confident in continuing our track record of Phase 3 successes** in subsequent pivotal readouts in atopic dermatitis and scalp and body psoriasis later this year



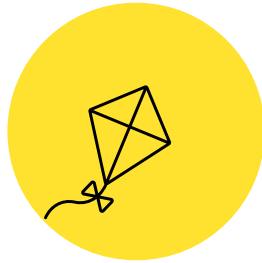
We will **further strengthen our balance sheet** by drawing an additional \$125 million from our debt facility; enables robust launch investment for ZORYVE and continued pipeline advancement

# Our Strategy to Build the Preeminent Immuno-Dermatology Company



## Filling the innovation gap

in the dermatology drug sector



## Elevating the standard of care

to simplify disease management and optimize drug efficacy, safety, and tolerability



## Developing potential best-in-class

and innovative topical dermatology therapies against **validated biological targets**



## World-class leadership team

>50 FDA-approved products



## Rapidly advancing

a **broad, innovative pipeline** with strong IP protection for clinical assets

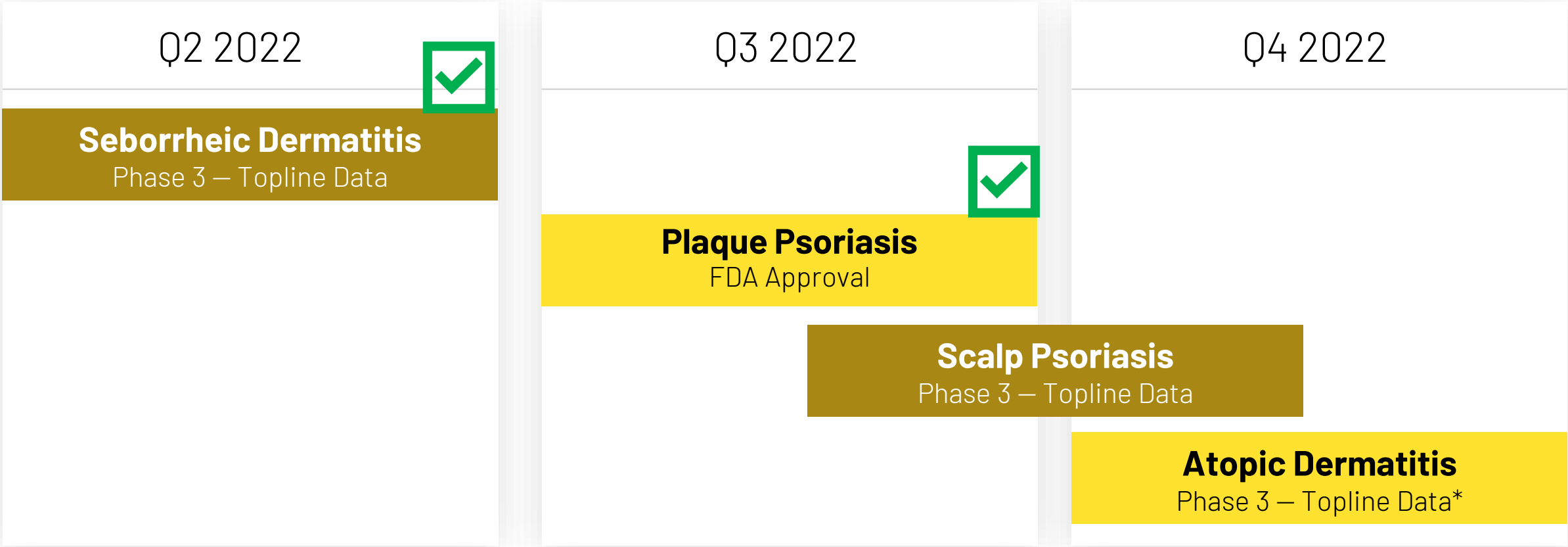
*FDA = U.S. Food and Drug Administration; IP = intellectual property*

# Broad and Deep Pipeline

Multiple “Pipeline in a Molecule” Opportunities

	Formulation	Preclinical	Phase 1	Phase 2	Phase 3	NDA Review	Approved	Commercial Rights
<b>Roflumilast Cream</b> (ARQ-151)	Plaque Psoriasis							Worldwide
	Atopic Dermatitis							Worldwide
<b>Roflumilast Foam</b> (ARQ-154)	Seborrheic Dermatitis							Worldwide
	Scalp Psoriasis							Worldwide
<b>ARQ-252 Cream</b> (JAK1 Inhibitor)	Hand Eczema							U.S., EU, Japan, Canada
	Vitiligo							U.S., EU, Japan, Canada
<b>ARQ-255 Suspension</b> (JAK1 Inhibitor)	Alopecia Areata							U.S., EU, Japan, Canada
<i>Other Preclinical Projects</i>	Acne, Palmoplantar Psoriasis, Nail Psoriasis, Rosacea							

# Continued Execution Against Our Four Transformational Catalysts in 2022



 Roflumilast Cream       Roflumilast Foam

*\*Phase 3 topline for INTEGUMENT-1 and -2; INTEGUMENT-PED expected in 2023*

# Topical Roflumilast Opportunity: ~7 million Dermatologist-Treated Patients in the U.S. Alone

	Psoriasis	Atopic Dermatitis	Seborrheic Dermatitis
Prevalence	~9M	~26M	~10M
Topical Rx treated in Derm setting	<b>2.0M</b> <i>(mild-moderate-severe)</i>	<b>2.6M</b> <i>(mild-to-moderate)</i>	<b>2.2M</b> <i>(moderate-to-severe)</i>
Topically treated outside Derm	~1.2M <i>(mild-moderate-severe)</i>	~4.1M <i>(mild-to-moderate)</i>	~1.0M <i>(moderate-to-severe)</i>

**Significant incremental opportunity**

to access the millions of U.S. patients Rx treated by other specialties (e.g., PCPs or pediatricians) via partnership

Rx = Prescription; PCP = primary care physician



# ZORYVE (zor-eev) – Next Generation PDE4 Inhibitor Approved for Treatment of Plaque Psoriasis in Ages 12+



PDE4 = phosphodiesterase-4



## Established, rapid efficacy

Significant clearance of plaques + itch in all affected areas of the body



## Uniquely broad label

Once-daily treatment in mild, moderate, & severe plaque psoriasis, *including intertriginous psoriasis*



## Very well-tolerated, steroid-free cream

Minimal adverse application site reactions; coupled with our proprietary HydroARQ™ technology



## Efficacy & safety suitable for long-term use

No boxed warnings/limitations on duration of use



# Arcutis Enjoys Strong IP Protection<sup>1</sup>

**11**

**Issued U.S. and foreign patents on topical roflumilast cream and foam formulations**

**1**

**Issued U.S. patent on topical roflumilast PK profile (plus 3 pending)**

**1**

**Issued foreign patent for use of a critical ingredient in topical roflumilast formulations**

**1**

Pending U.S. patent application on anti-fungal properties of PDE4 inhibitors

**1**

Pending U.S. patent application on novel restorative effect of the roflumilast cream vehicle

**1**

Pending U.S. patent application for method of use on a critical ingredient in the topical roflumilast formulations

**2**

Pending U.S. patent applications for the Deep Dermal Drug Delivery (4D) Technology underlying ARQ-255

**1**

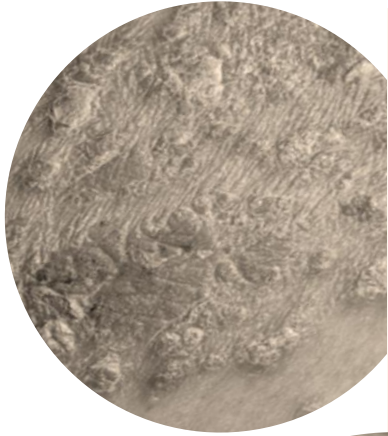
Pending U.S. patent application for novel JAK1 inhibitor formulation (ARQ-252)



Roflumilast  
Patent Protection  
Expected Until  
**At Least  
2037**

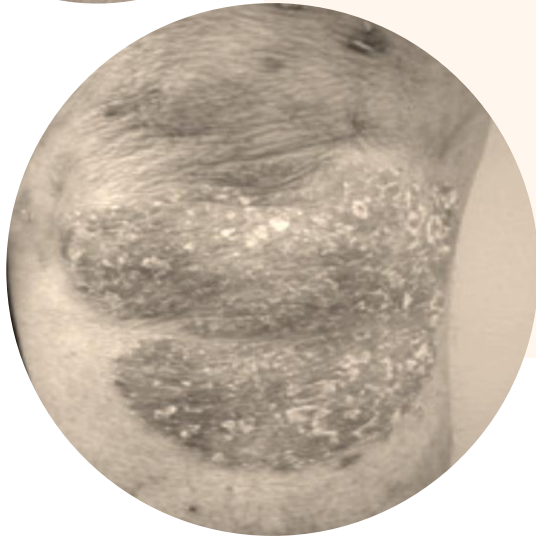
<sup>1</sup>As of 6/1/22; PK = pharmacokinetics; PDE4 = phosphodiesterase 4; JAK = Janus Kinase

# Plaque Psoriasis – Significant Unmet Needs in Treatment Paradigm



**~9M**

individuals in the  
U.S. affected



**>90%**

of U.S. patients  
treated with  
topical drugs

Past topical  
therapies have  
**numerous  
shortcomings**

Physicians and patients forced  
to trade-off between efficacy  
and safety/tolerability

**81%**

Of patients wish they had  
more topical treatment  
alternatives to steroids<sup>1</sup>

<sup>1</sup> Skin Insights: Uncovering Psoriasis survey of >500 adults who use topicals, March 2022

# ZORYVE Cream – FDA-Approved U.S. Label in Psoriasis

Once-daily treatment in mild, moderate, & severe plaque psoriasis

**ZORYVE™**  
(roflumilast) cream 0.3%

**ZORYVE™ (roflumilast) cream, for topical use**  
Initial U.S. Approval: 2011

-----**INDICATIONS AND USAGE**-----

ZORYVE is a phosphodiesterase 4 inhibitor indicated for topical treatment of plaque psoriasis, including intertriginous areas, in patients 12 years of age and older. (1)

-----**DOSAGE AND ADMINISTRATION**-----

- Apply once daily to affected areas. (2)
- For topical use only. (2)
- Not for ophthalmic, oral, or intravaginal use. (2)

-----**DOSAGE FORMS AND STRENGTHS**-----

Cream, 0.3%: 3 mg of roflumilast per gram in 60-gram tubes. (3)



WI-NRS: Worst Itch Numeric Rating Scale



Indication for treatment of intertriginous areas

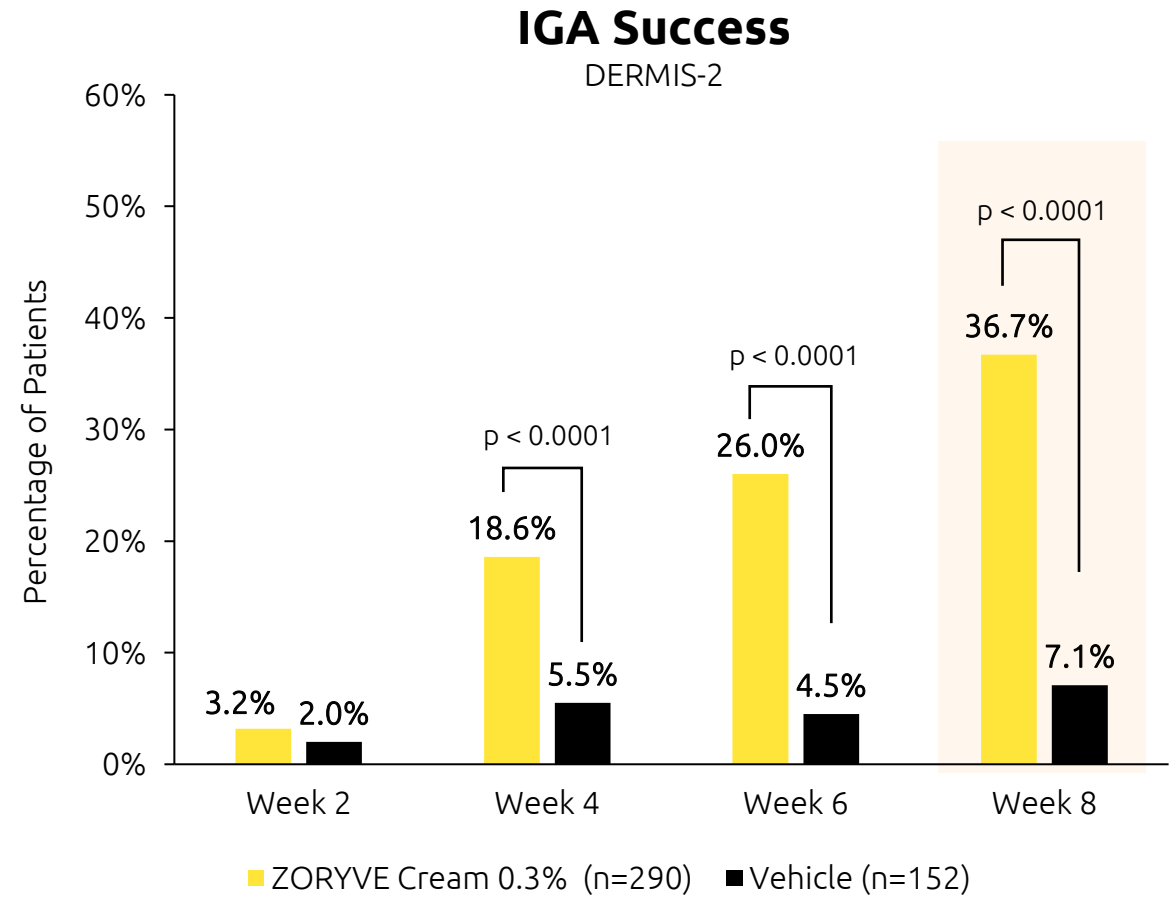
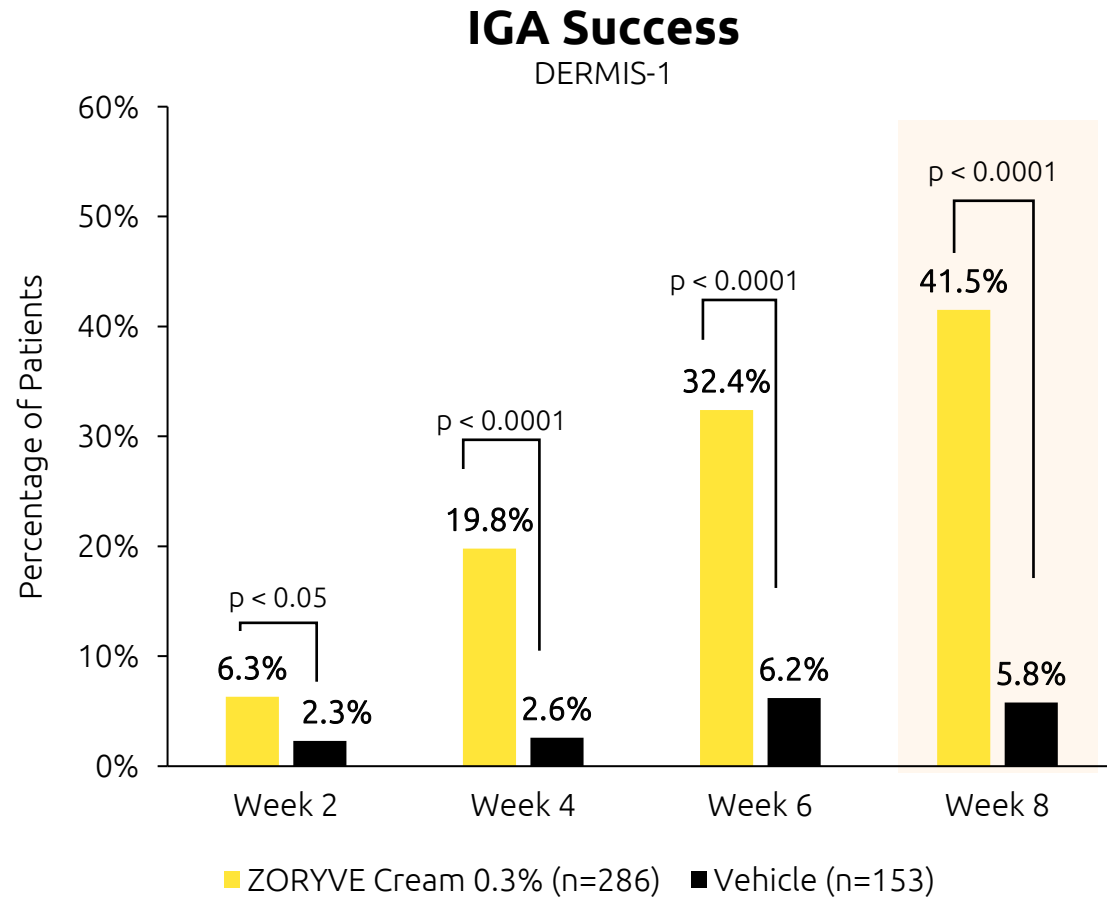


Indication for ages 12+



Itch data (WI-NRS) included in label

# Rapid, Robust Efficacy on IGA Success in Both Phase 3 Plaque Psoriasis Trials



IGA = Investigator's Global Assessment; IGA Success = Clear or Almost Clear with at least a 2-grade improvement from baseline; ITT Population  
Statistical analysis based on multiple imputation; Week 2, 4, and 6 consistent with label

# Significant and Rapid Clearance of Plaques in DERMIS Phase 3 Studies

**Baseline (Heel)**



**IGA = 2**

**Week 4**



**IGA = 0**

**Week 8**



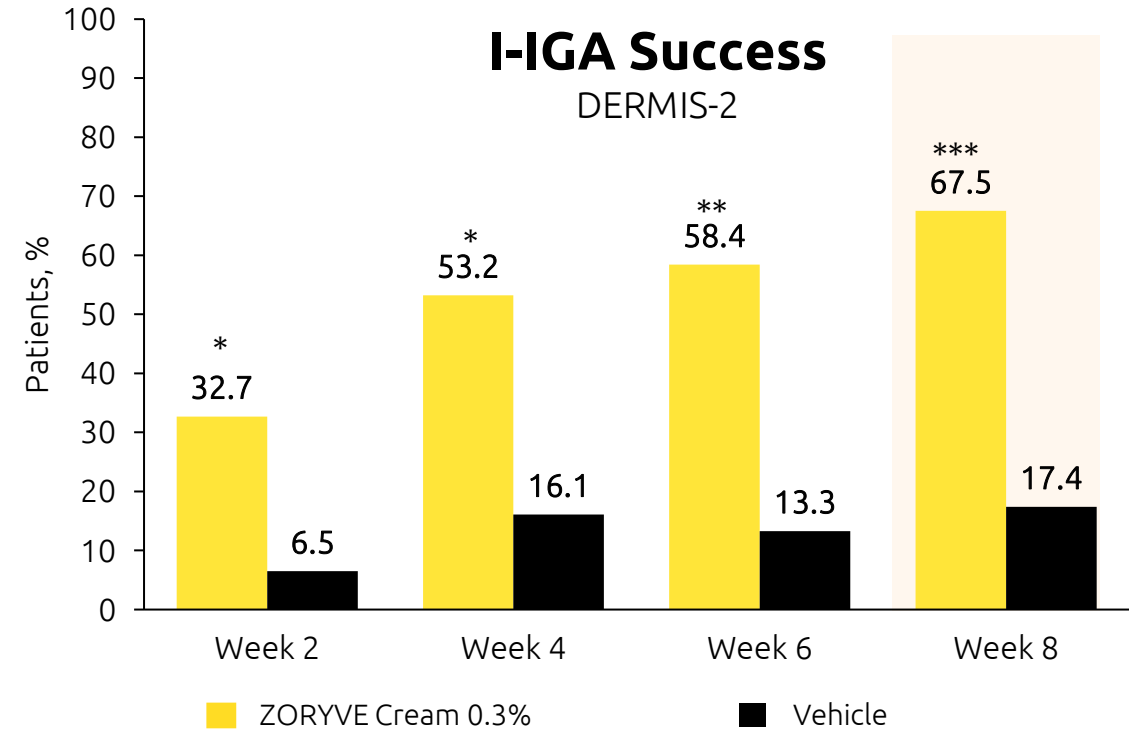
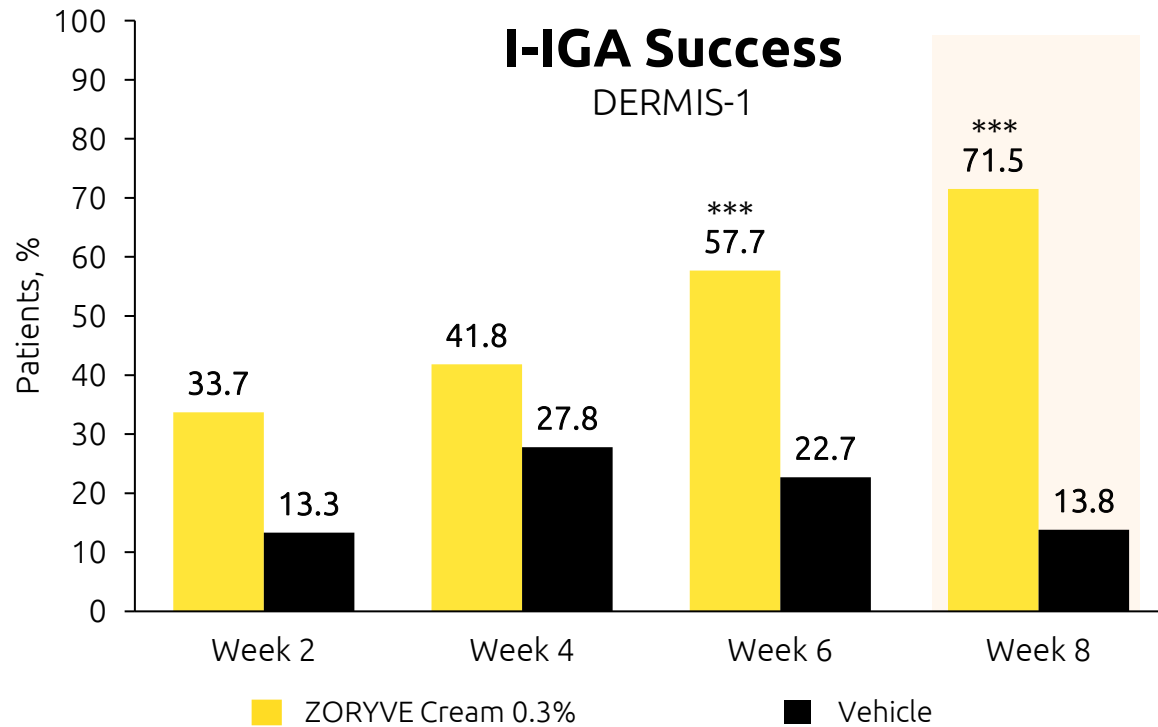
**IGA = 0**

Demonstrated efficacy in tough-to-treat areas (knees/elbows) + intertriginous/sensitive areas

*Individual patient results may vary*

# Demonstrated Efficacy and Favorable Safety and Tolerability in Treating Intertriginous Plaques

I-IGA Success = Clear or Almost Clear with at least a 2-grade improvement from baseline

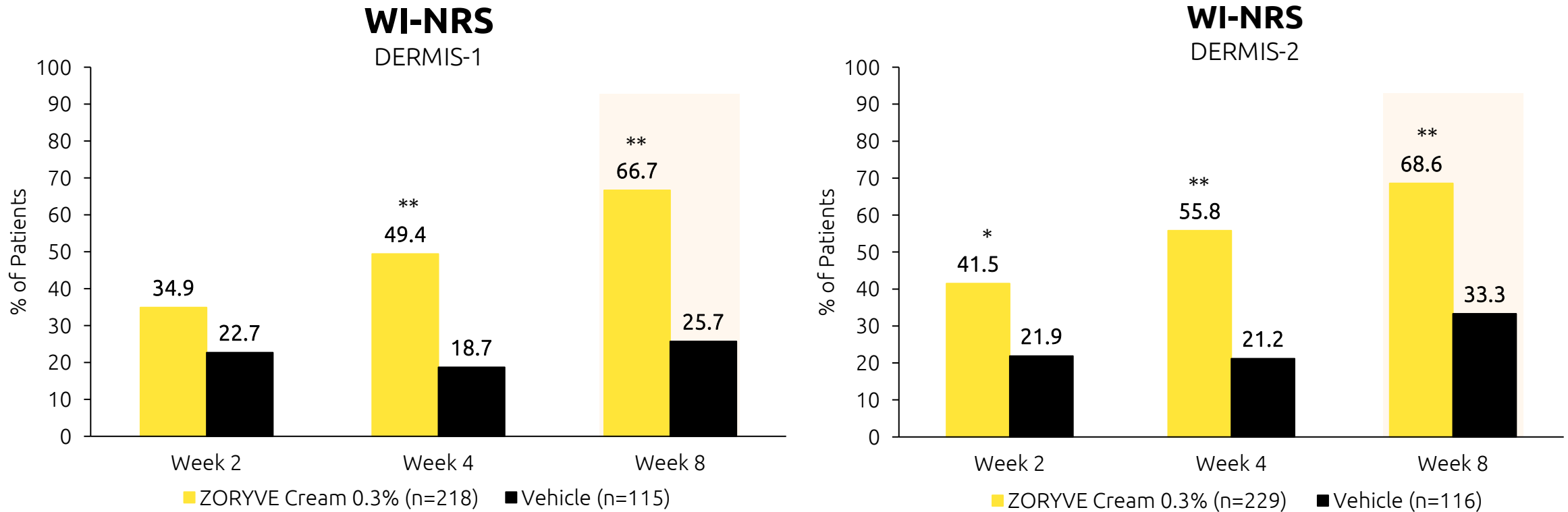


Survey Suggests ~2 in 3 Patients Have Exhibited Psoriasis in Intertriginous Areas<sup>1</sup>

\*P<0.01; \*\*P<0.001; \*\*\*P<=0.0001; I-IGA-intent-to-treat population: patients with intertriginous area involvement with severity of the intertriginous lesions at least mild (I-IGA ≥2) at baseline. Statistical analysis based on multiple imputation; Week 2, 4, and 6 consistent with label; I-IGA, Intertriginous-Investigator's Global Assessment. <sup>1</sup>Skin Insights: Uncovering Psoriasis survey of >500 adults who use topicals, March 2022

# Rapid Reduction of Itch in DERMIS-1 and DERMIS-2

Proportion of patients who achieved a  $\geq 4$ -point improvement in WI-NRS from baseline score of  $\geq 4$

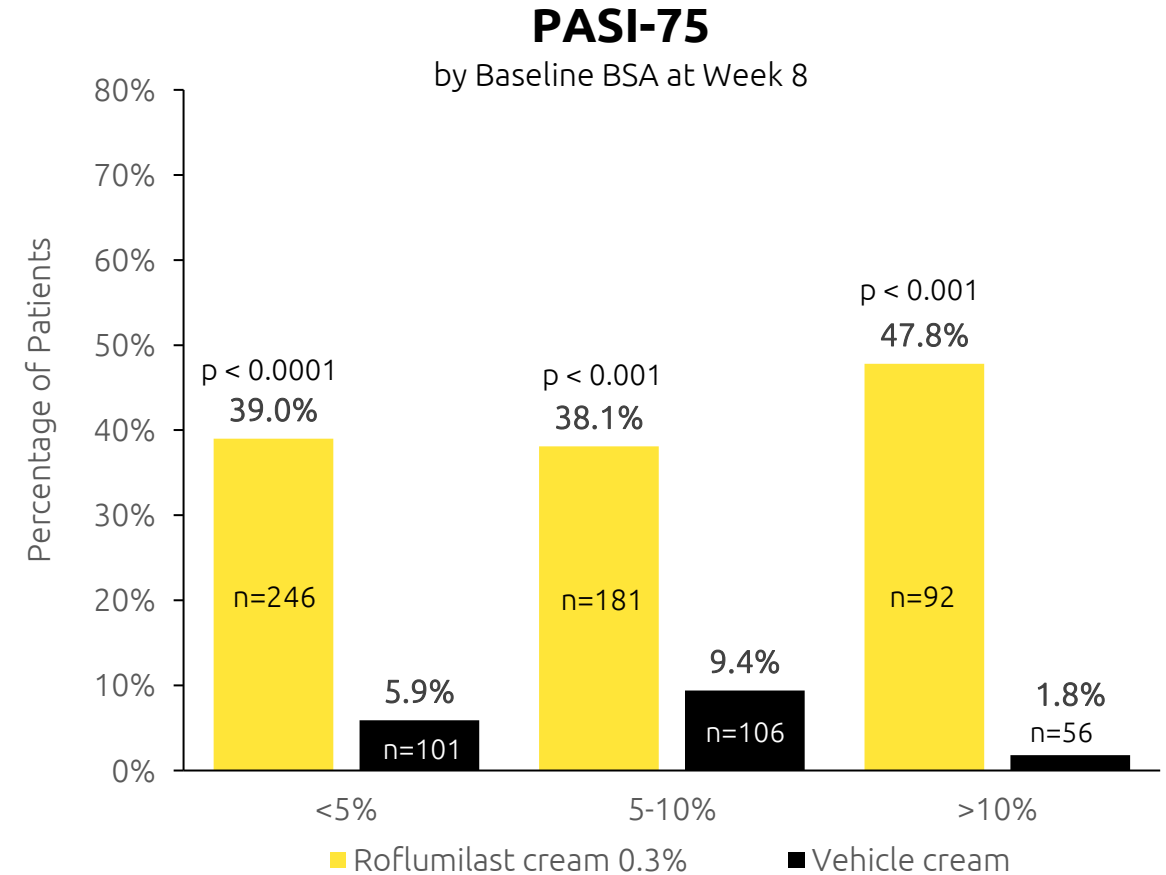
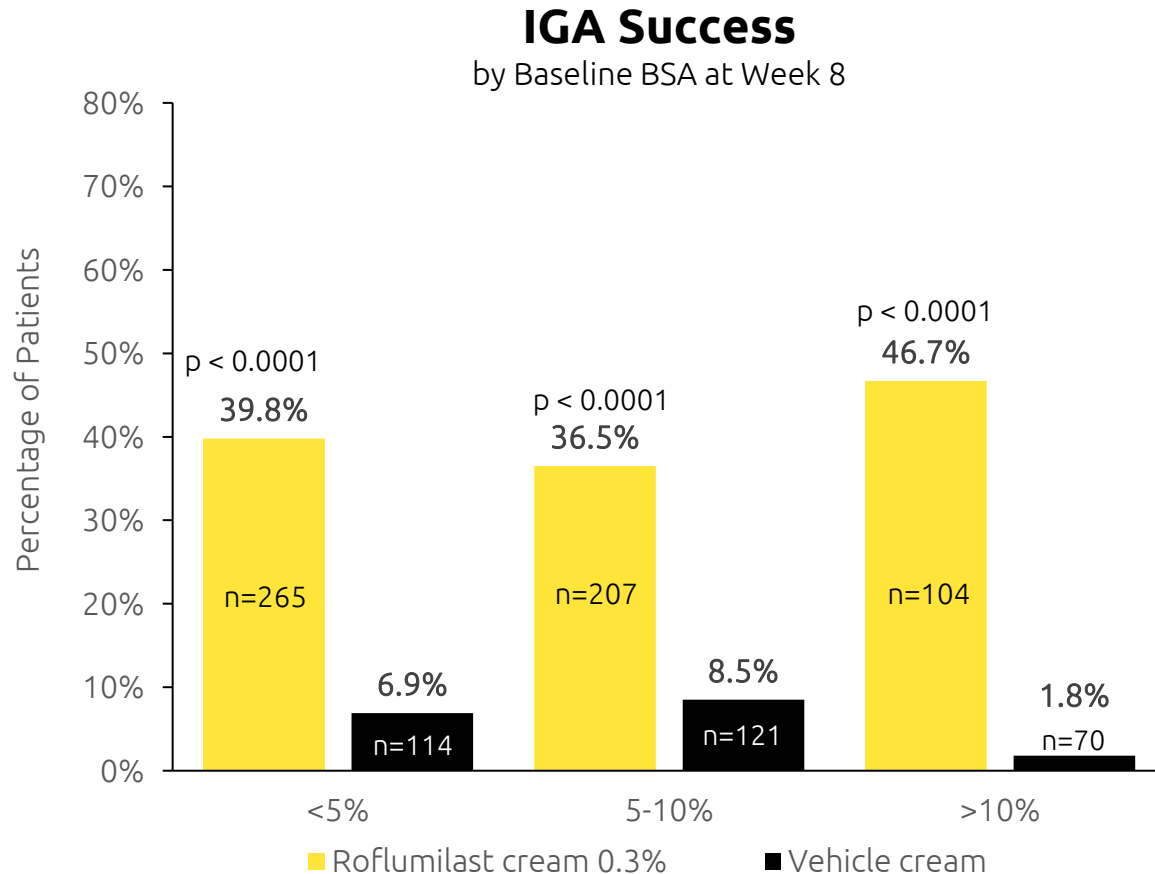


**Robust reduction in itch occurs early and consistently improves through Week 8**

\*P < 0.001; \*\*P < 0.0001; Evaluated in a subset of the intent-to-treat population of patients with WI-NRS pruritus score  $\geq 4$  at baseline; WI-NRS: Worst Itch Numeric Rating Scale  
Statistical analysis based on multiple imputation



# New Data Presented at AAD: Consistent Clearance Regardless of Baseline Disease Severity



IGA Success = Clear or Almost Clear IGA status plus  $\geq 2$ -grade improvement from baseline. PASI = Psoriasis Area and Severity Index; PASI-75 =  $\geq 75\%$  PASI improvement from baseline; Data are based on pooled data from DERMIS-1 and DERMIS-2. IGA results are from observed data from the Intent-to-treat population; Presented at American Academy Of Dermatology (AAD) Annual Meeting, March 25-29, 2022, Boston, MA, USA.

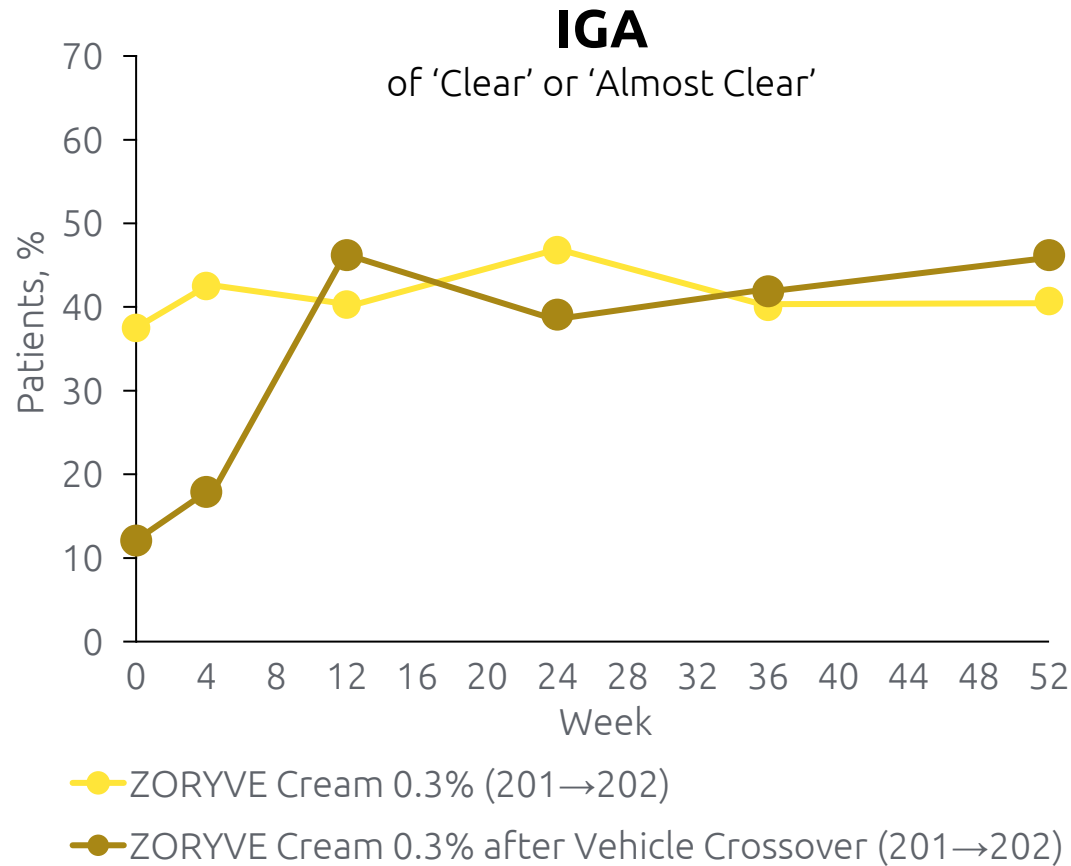
# ZORYVE – Safe and Very Well-Tolerated

## DERMIS-1 and -2

<b>Adverse Reactions Reported in <math>\geq 1\%</math> of Subjects for 8 Weeks [n (%)]</b>		
	<b>ZORYVE</b> (n=576)	<b>Vehicle</b> (n=305)
Diarrhea	18 (3.1)	0 (0.0)
Headache	14 (2.4)	3 (1.0)
Insomnia	8 (1.4)	2 (0.7)
Nausea	7 (1.2)	1 (0.3)
Application site pain	6 (1.0)	1 (0.3)
Upper respiratory tract infection	6 (1.0)	1 (0.3)
Urinary tract infection	6 (1.0)	2 (0.7)

*Data are presented for safety population*

# Durability of Response Maintained: Phase 2 Long-Term Data in Plaque Psoriasis

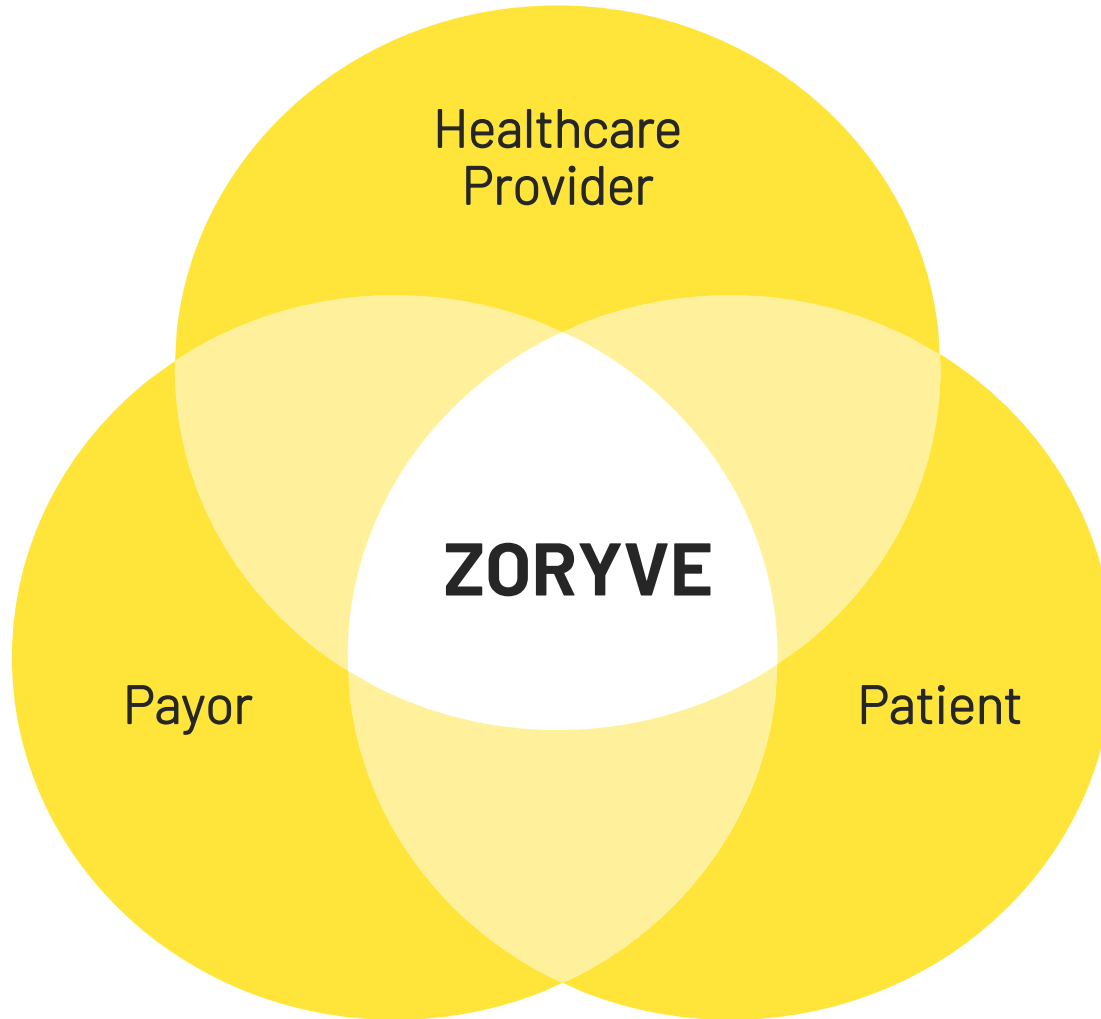


**In 594 subjects who continued ZORYVE for up to 64 weeks in OLE trials, the adverse reaction profile was similar to that of vehicle-controlled vehicles**

- **Durable efficacy over 52-64 weeks**
  - Comparable to DERMIS-1/-2 8-week efficacy
  - Median duration of IGA of Clear or Almost Clear = 37 weeks
- **73.5% of patients completed 52-64 weeks of treatment**
  - Only 0.9% discontinued due to lack of efficacy
  - Only 3.9% discontinued due to any adverse event

*Observed data from ARQ-151-202 study; IGA = Investigator's Global Assessment; OLE = open label extension*

# ZORYVE: Designed to Simplify the Treatment of Psoriasis



# ZORYVE Cream's Label in Psoriasis is Recognition of Our Differentiated Profile

<b><u>In Label</u></b>	<b>DUOBRII®</b>	<b>ENSTILAR®</b>	<b>Wynzora®</b>	<b>VTAMA™</b>	<b>ZORYVE™</b>
Intertriginous efficacy	—	—	—	—	+
Approved down to age 12	—	✓	—	—	+
Itch efficacy data	—	—	✓	—	+
Lack of warnings or precautions	—	—	—	✓	+
No limitations on duration of use	✓	—	—	✓	+

*Comparison based on FDA-approved labels for referenced products. No head-to-head trials between these products have been conducted.*

*DUOBRII® : halobetasol propionate and tazarotene; ENSTILAR® : calcipotriene and betamethasone dipropionate; Wynzora® : calcipotriene and betamethasone dipropionate; VTAMA™ : tapinarof*

# ZORYVE - Patient-Friendly Formulation That Effectively Delivers Highly Potent PDE4



Once-daily dosing



Steroid-free



Uniquely featuring HydroARQ Technology

- Non-greasy, moisturizing cream
- Spreads easily, absorbs quickly
- No sensitizing excipients or irritants (e.g. propylene glycol, ethanol)



# Patient Dynamics Are Favorable Towards Trial



**~2M**

Psoriasis patients currently  
Rx treated topically by U.S.  
dermatologists

*Rx = prescription*

## **Minimal behavioral change required to activate utilization**

- 90% of U.S. patients treated with topicals

## **Highly dynamic market facilitates start/switch**

- Steroids limited to short duration – frequent need to switch

## **Sparse competitive landscape for innovative topical therapies**

- Synergy in activating non-steroidal market with two innovative topicals launching



# Strong Patient Interest and Engagement in Innovation



**9 in 10**  
Patients

- ✓ Wish there were more effective topical treatment options
- ✓ Wish topical treatments were a once daily application
- ✓ Wish they could use a single topical therapy anywhere on their body
- ✓ Are interested in trying a new topical treatment for their psoriasis

**2 in 3**

Patients have exhibited psoriasis in intertriginous areas

**9 in 10**

Intertriginous patients would be more adherent if a single topical could be used everywhere on the body

Source: Skin Insights: Uncovering Psoriasis survey of >500 adults who use topicals, March 2022

# Our Access Strategy Remains Unchanged: Unlocking Broad, High-Quality Access to ZORYVE



## **Responsible pricing**

Designed to obtain broad and rapid coverage



## **Reduced prescriber burden**

Key to maximizing volume opportunity



## **Rapid follow-on indications**

Allow for portfolio volumes across multiple indications

# WAC Price of \$825 Optimizes for Our Access Objectives, Helps More Patients, & Maximizes Total Franchise Value

## Our Access/Coverage Goals

- High-quality coverage for patients
- Faster formulary consideration/adoption
- Preservation of gross-to-net
- Optimizing for volume & franchise value

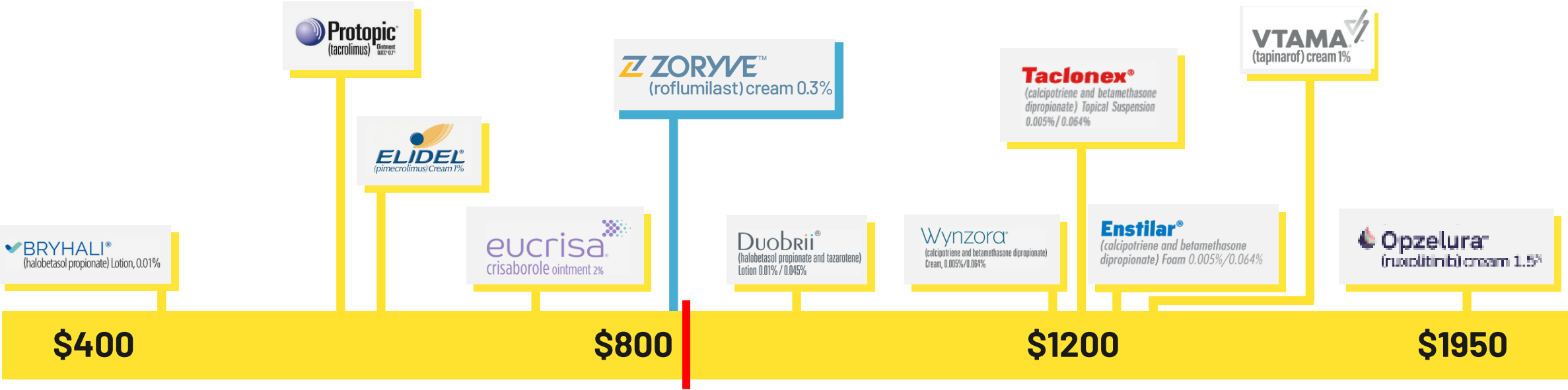
## Topical Roflumilast

- Highly innovative
- Effective, safe, well-tolerated
- Potential 1<sup>st</sup> line treatment option
- Potential follow-on indications in AD & Seb Derm with varied patient mix

**\$825/tube**



# List Prices of Select Branded Topicals



**\$830 = CMS Specialty Tier**

Indicative Payor Controls

Source: Analysource – 7/15/22

# Patients Will be Supported via ZORYVE Direct

## ZORYVEdirect

Patient access support made easy

### Savings Program\*

Commercially insured patients with  
ZORYVE coverage

**\$25**

Commercially insured patients without  
ZORYVE coverage

**\$75**

For Financially Eligible Patients who are Uninsured or Underinsured,  
Arcutis Will Also Offer the Arcutis Cares™ Patient Assistance Program

*\*Uninsured patients and patients with government insurance are not eligible for the ZORYVE Direct savings program; Other terms and restrictions apply*

# ZORYVE Launch Readiness



Sales force fully hired; detailing begins today



Product expected in channel in < 2 weeks



Broad sampling program ready to activate



ZORYVE Direct patient support active



**ZORYVE**  
(roflumilast) cream 0.3%  
**direct**  
Patient access support made easy

# Strategic Parallels to Oral CGRPs

	Biohaven / Nurtec®	Arcutis / Topical Roflumilast
Chronic, symptomatic diseases	Migraine	Psoriasis / Atopic Derm / Seb Derm
Large, competitive markets with significant unmet need	~45 million Americans	~45 million Americans
Meaningful innovation to supplant outdated, generic standard of care	Triptans	Topical Steroids
Follow-on indications to expand opportunity	Acute → Preventive	Psoriasis → Atopic Derm + Seb Derm + Scalp Psoriasis

CGRP = calcitonin gene-related peptide



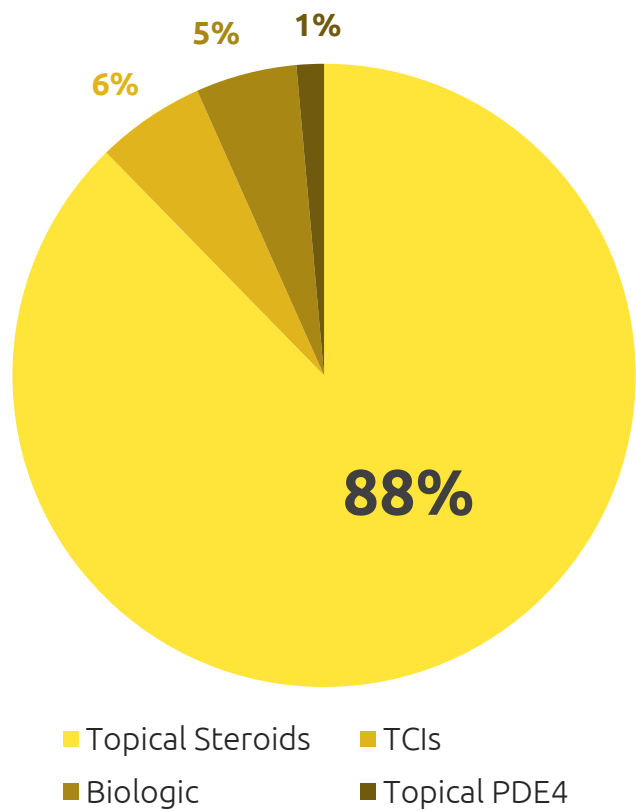
**With the Right  
Product Profile and  
the Right Execution**

First-time launches  
can be successful and  
drive significant value  
appreciation

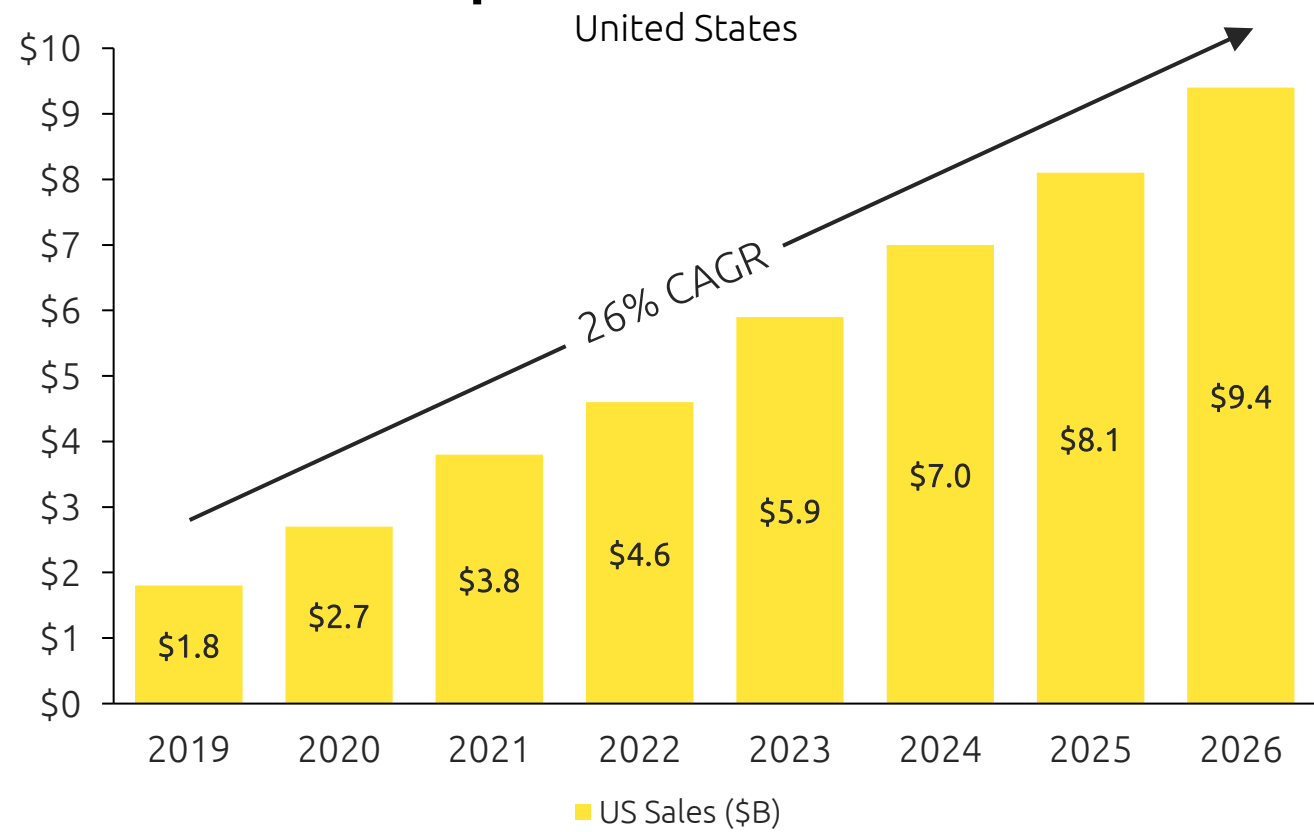


# Significant Opportunity in Underserved, Rapidly Growing Atopic Dermatitis (AD) Market

Total 2021 TRx of ~26 Million<sup>1</sup>



Atopic Dermatitis Sales<sup>2</sup>



<sup>1</sup>Source: IQVIA [Biologic = Dupixent; PDE4 = Eucrisa]; TCI = topical calcineurin inhibitor

<sup>2</sup>Source: Evaluate Pharma; CAGR = compound annual growth rate

# Atopic Dermatitis: Compelling Opportunity for Roflumilast Cream



## **Very large, established market**

- ~26 million individuals in U.S. affected
- 12% prevalence in children → need for safe/effective therapy



## **Significant unmet needs**

for safe, effective, and chronic use therapy



## **JAK class labeling**

very favorable for roflumilast potential

## **Roflumilast Cream**

### Clinical Profile

Closely aligned with:

1. Physician
2. Payor
3. Patient
4. Parent

*JAK = Janus kinase*

# Roflumilast Cream May Address Unmet Needs in Atopic Dermatitis



## Efficacy

Robust Phase 2 efficacy across multiple endpoints



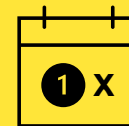
## Validated Target

PDE4 inhibition validated in AD



## Well-tolerated

- No application site reaction
- A favorable safety profile



## Simple, easy-to-use

Once-a-day cream

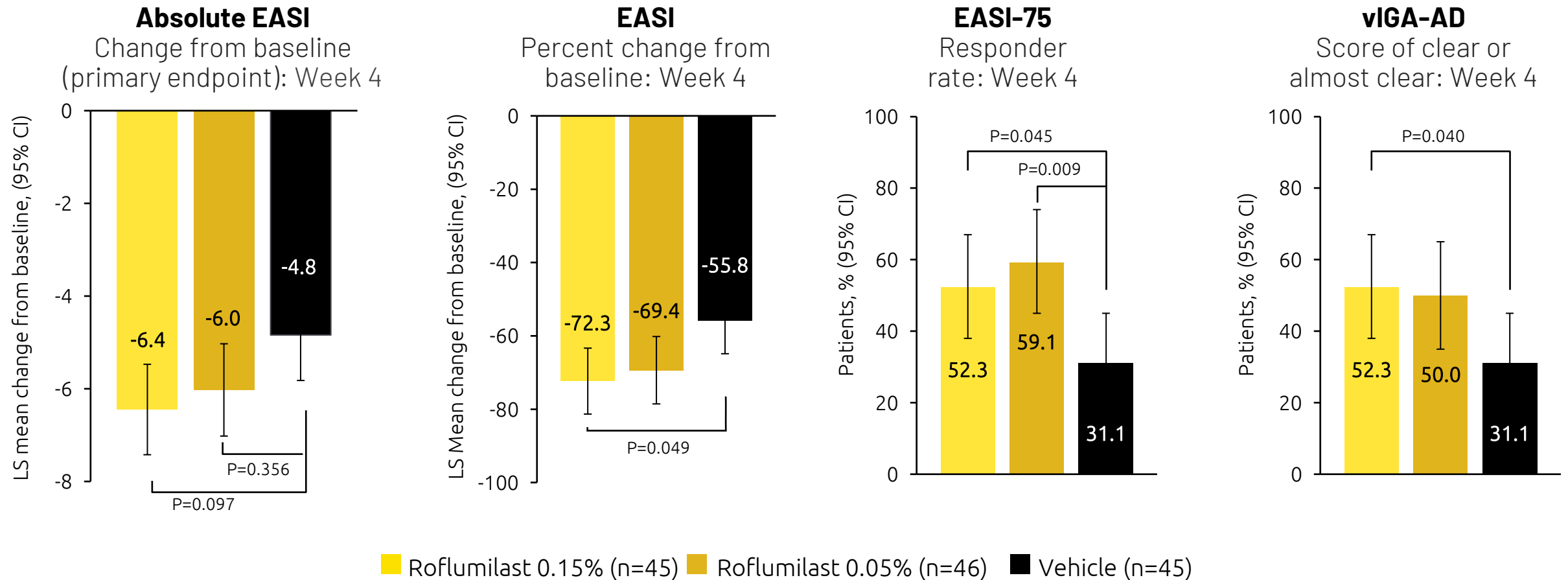


## Topline data expected by year-end 2022

INTEGUMENT-1 & -2

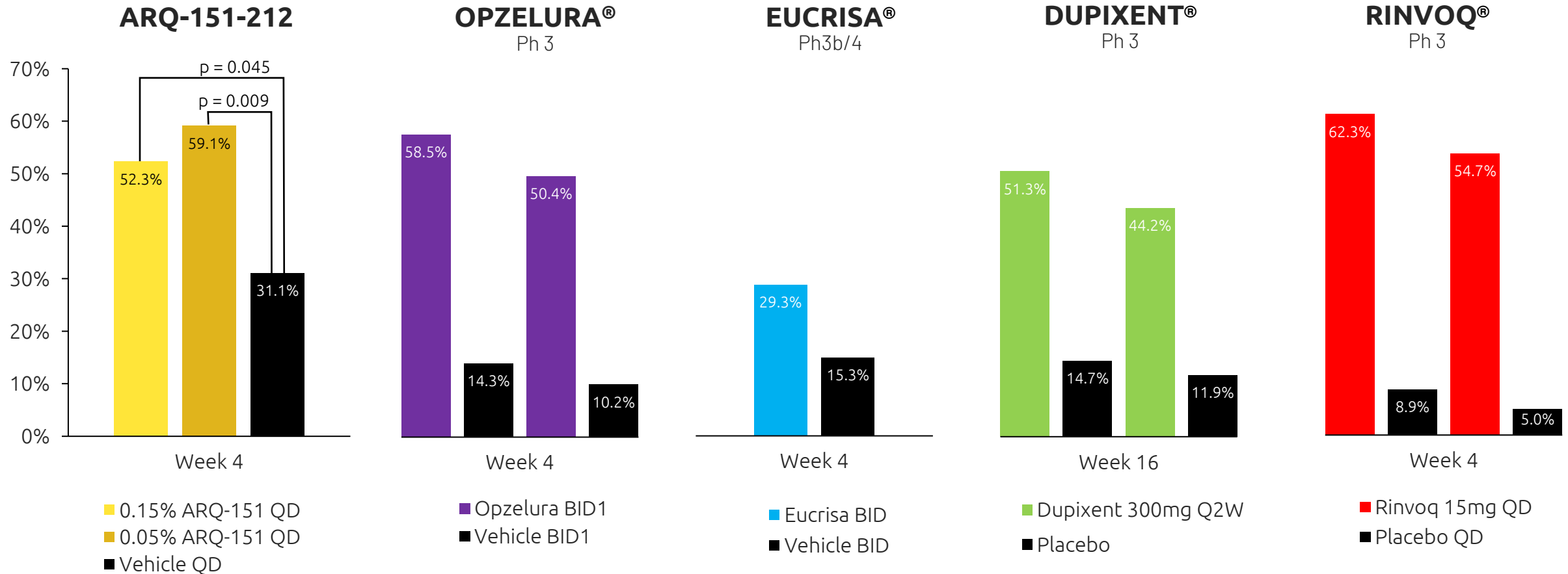
*PDE4 = Phosphodiesterase 4*

# Consistent Evidence of Efficacy Results Across Endpoints in Phase 2 Proof of Concept



Data presented for intent-to-treat population.; EASI = eczema area severity index; vIGA-AD = validated investigator's global assessment - atopic dermatitis; LS = least squares; CI = confidence interval

# Roflumilast Cream vs. Current Approved Treatments in Atopic Dermatitis [EASI-75 Responders]



Note: The results of this retrospective post-hoc cross-trial comparison may not be directly comparable, as they are not from a single head-to-head clinical trial. DUPIXENT & RINVOQ were studied in moderate-to-severe populations; QD = once a day dosing; BID = twice a day dosing; Q2W = once every two weeks dosing

# The Importance of Vehicle in AD Treatment – Restoring the Skin Barrier

In AD, the skin barrier function is compromised, and moisture is lost from skin  
Moisturizing agents (emollients) are commonly used first-line therapies

## Proprietary Vehicle Technology



Moisturizing



Non-lipid-extracting  
emulsifiers



Non-irritating

## **Roflumilast Cream**

uniquely formulated  
as emollient, water-  
based cream  
without burning or  
stinging

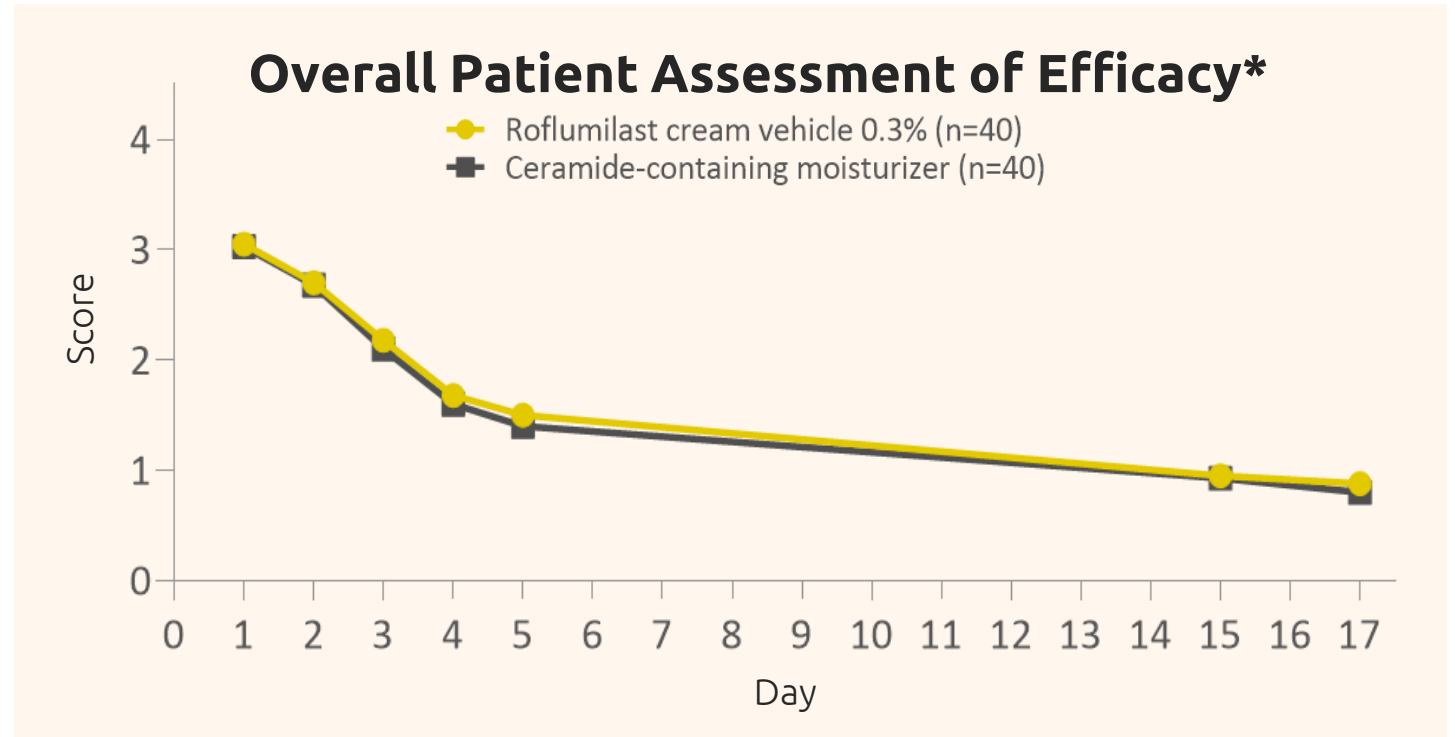
Optimized vehicle formulation may promote treatment adherence and therapeutic effect

# Roflumilast Cream Vehicle Comparable to a Leading Commercial Moisturizer

## Mild Eczema Trial

Vehicle for Roflumilast Cream *versus* Ceramide-Containing Moisturizing Cream

- N = 40
- Primary endpoint of TEWL showed no skin barrier damage for roflumilast vehicle at Day 15
- Mean TEWL similar between roflumilast vehicle and ceramide-containing moisturizer
- No adverse events / tolerability issues



Statistically Significant Improvements in Investigator and Patient-Assessed Moisturizing Properties

TEWL = trans epidermal water loss; \* Includes dryness, redness, roughness, irritation and others (Draelos et al RAD 2021 Poster)



# Favorable Safety and Tolerability Profile in Atopic Dermatitis



- **95% of subjects completed** Phase 2 study
- **Safety and tolerability** profile for roflumilast groups similar to vehicle
- **Treatment-related AEs** rare and balanced across study arms (all mild or moderate)
- **No evidence of local tolerability issues** (burning, stinging)
- **No evidence of side effects** typical of oral PDE4 inhibition (GI, psych, weight)

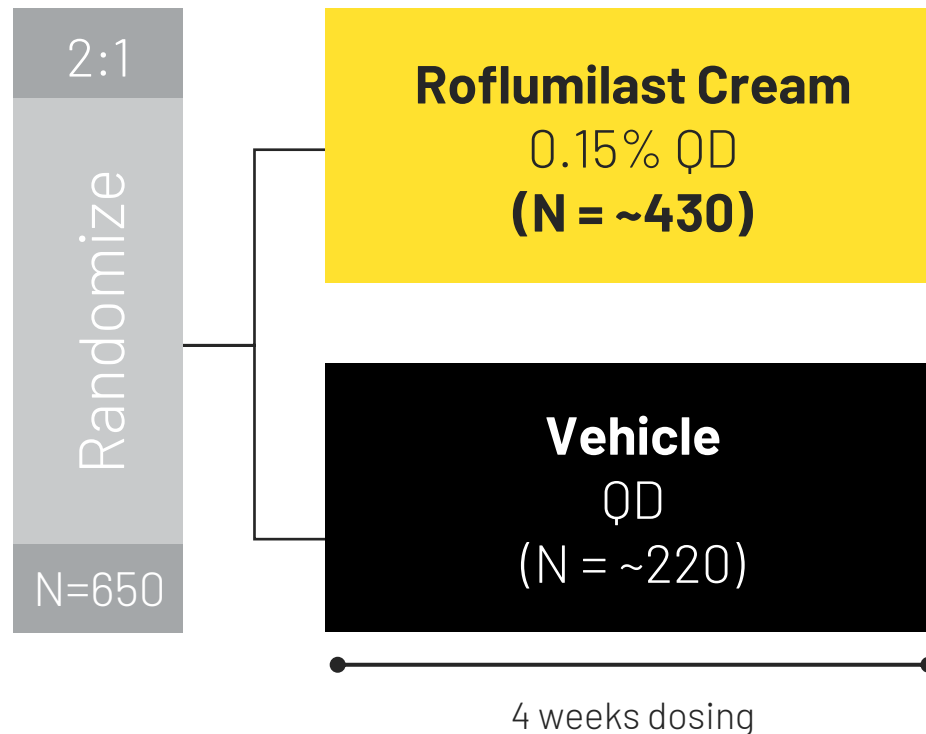
*GI = gastrointestinal; PDE4 = Phosphodiesterase 4*

# INTEGUMENT-1 & -2 Phase 3 Atopic Derm Studies

Randomized, Double-blind, Vehicle-controlled, Multicenter Studies  
(Two identical, parallel Phase 3 studies)

## Eligibility

- Diagnosis of mild or moderate AD (vIGA-AD = 2 or 3)
- Age 6+
- BSA  $\geq 3\%$
- EASI  $\geq 5$



## Endpoints

### Primary

- vIGA-AD success at week 4

### Secondary

- EASI-75
- WI-NRS (itch)
- vIGA-AD = Clear (0) or Almost Clear (1)

### Safety and tolerability

vIGA-AD Success = Clear or Almost Clear with at least a 2-grade improvement from baseline.; BSA = body surface area; EASI = eczema area severity index; WI-NRS: Worst Itch Numeric Rating Scale; QD = once a day dosing;

# INTEGUMENT Studies Designed for Broad Label in Mild-to-Moderate Atopic Dermatitis



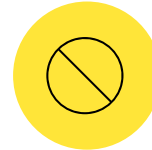
## **INTEGUMENT-1, -2 and -PED each enrolling ~650 patients**

- ~430 patients in each active arm compared to only ~45 in Phase 2
- Comprehensive safety database

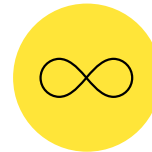


## **>95% statistical power**

to detect IGA Success effect size seen in Phase 2



## **No upper limit on BSA**



## **No expectation for limitation in duration of treatment**

Statistical power on both primary and key secondary endpoints critical to ensuring a robust label

*IGA Success = Clear or Almost Clear with at least a 2-grade improvement from baseline.; BSA = body surface area;*

# Roflumilast Foam – Significant, Underappreciated Opportunity for Arcutis

## Scalp

- 40% of plaque psoriasis sufferers have scalp involvement
- Competitive differentiation in psoriasis

## Seb Derm

- As big a market as psoriasis, with no products promoted or in development



# Scalp Psoriasis – Roflumilast Foam May Address Unmet Needs

~40%

of Plaque  
Psoriasis sufferers  
have scalp  
involvement

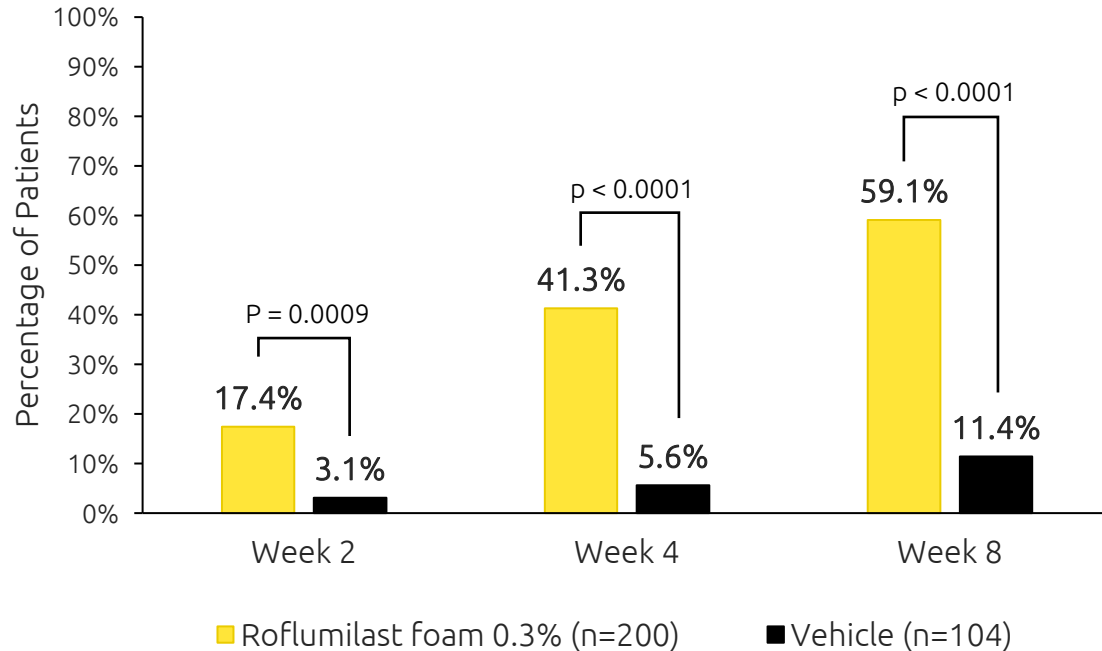
## Roflumilast foam ideal for scalp and body psoriasis

- Suitable for chronic use
- Foam is ideal for hair-bearing areas such as scalp, where cream, lotion, or ointment is not suitable
- Unlike most other options, single treatment for all areas of the body
- May be used near the eyes
- Rapid and robust impact on itch
- Topline expected late Q3 / early Q4 2022

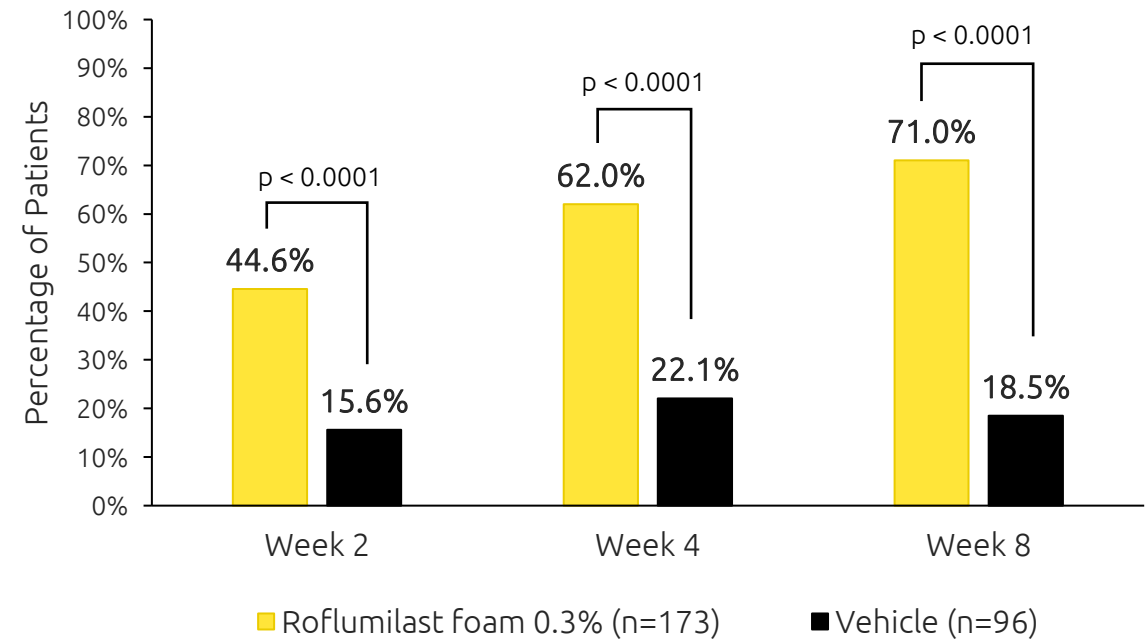


# Scalp Psoriasis - Rapid and Robust Impact on Key Efficacy Measures in Phase 2

**~ 60% of Patients Achieved**  
S-IGA Success at Week 8



**>70% of Patients Achieved**  
a SI-NRS 4-pt Response at Week 8



40.3% of patients on roflumilast foam achieved body IGA (B-IGA) success at week 8 versus 6.8% on vehicle

*S-IGA = scalp investigator's global assessment; SI-NRS = scalp itch numeric rating scale; IGA Success = Clear or Almost Clear with at least a 2-grade improvement from baseline;*

# Seborrheic Dermatitis – Significant Unmet Needs in Treatment Paradigm

**~10  
million**

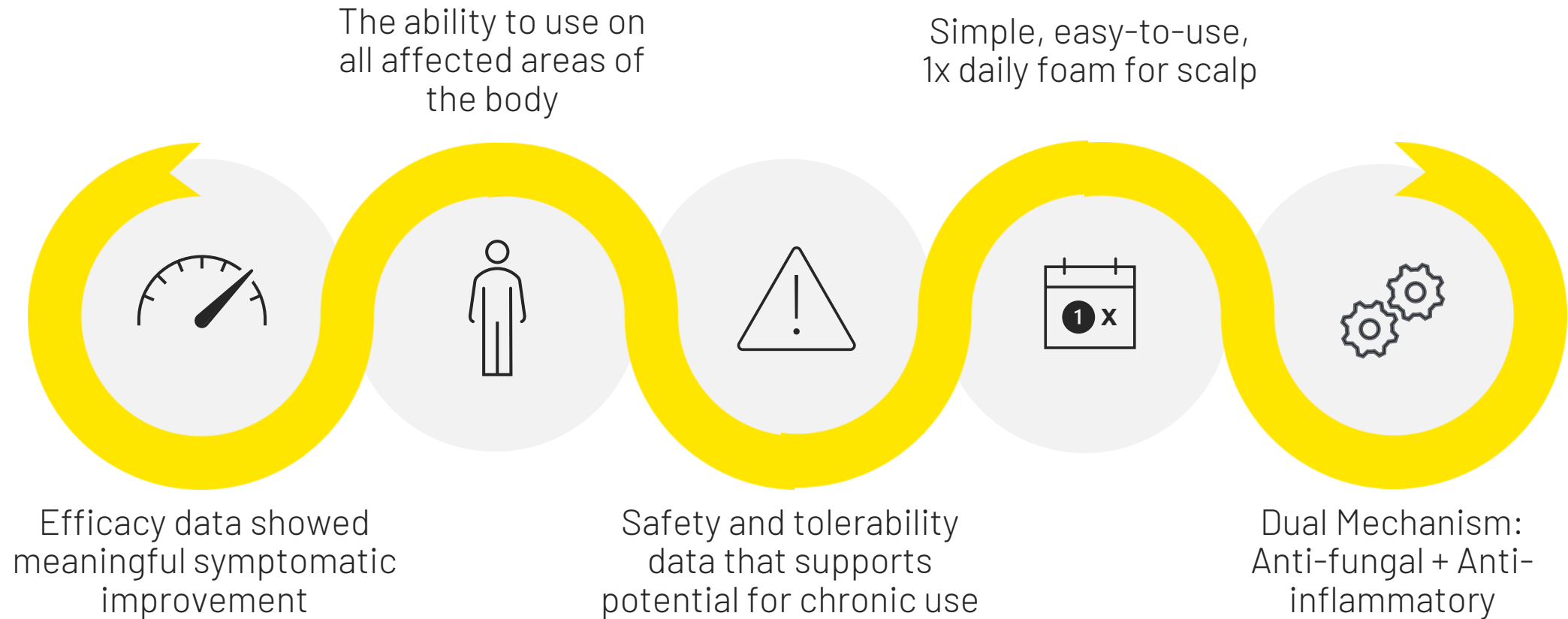
Individuals in the  
U.S. affected

- Itchy red patches covered by greasy / flaking scales on scalp, face and chest
- Topicals dominate treatment, but options pose challenges:
  - Steroids pose safety issues, especially with chronic use
  - Proximity to eyes/thin skin on face exacerbates safety concerns
  - Topical antifungals offer only modest efficacy
  - Polypharmacy



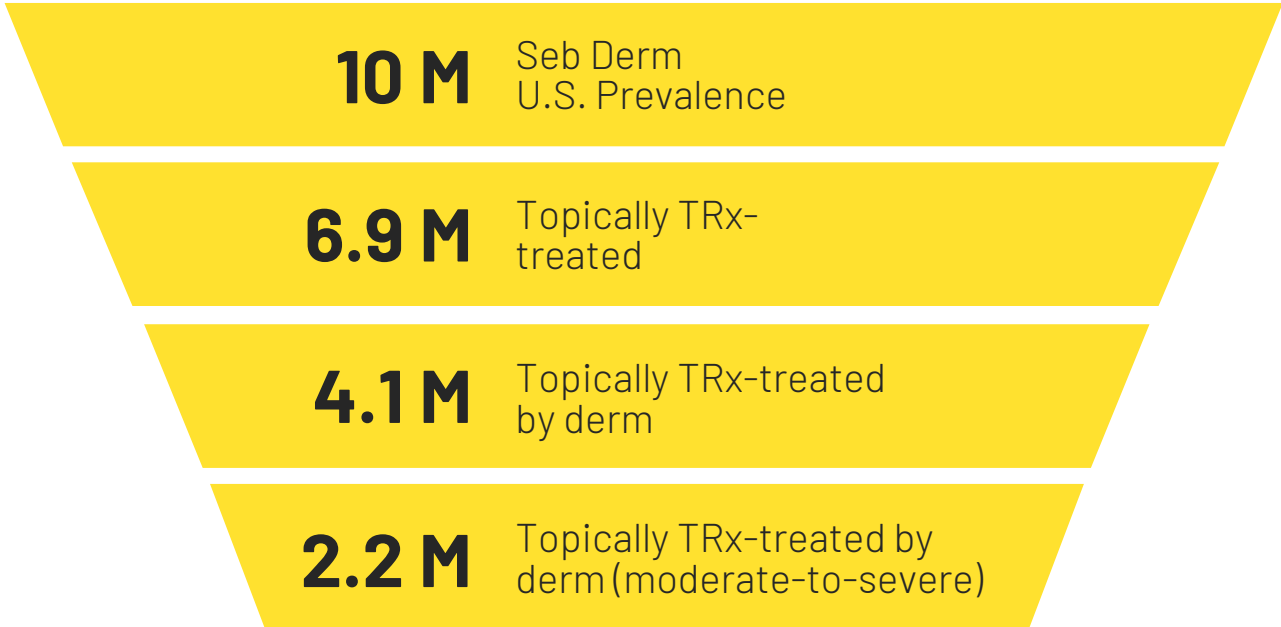


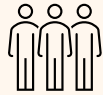
# Roflumilast Foam Could Become Standard of Care in Seborrheic Dermatitis





# Seborrheic Dermatitis: Opportunity Comparable in Size to Psoriasis



  
**75**

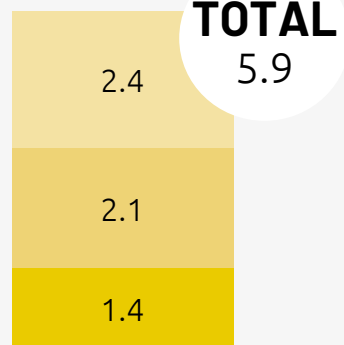
Average # of seborrheic dermatitis patients seen in a typical month

	Mild	Moderate	Severe
Patients receiving a prescription treatment 1 <sup>st</sup> line <sup>1</sup>	71%	92%	97%

<sup>1</sup>Arcutis Quantitative Seb Derm Research August 2020, n=100 Dermatology HCPs; TRx = prescription

# Patients Require Complex and Onerous Treatment Regimens

## Actively Using Treatments<sup>1</sup> Per Week, Mean



- Prescription treatments
- OTC treatments
- Alternative treatments

**9 in 10** AGREE<sup>1</sup>

"I would be more likely to stick with a treatment plan if it meant using fewer treatments."

## Patients ready for new options

“I am interested in trying new treatment options.”

  
**9 in 10**  
AGREE<sup>1</sup>

<sup>1</sup>Harris Poll Seborrheic Dermatitis Survey (n>600 HCPs, n=300 patients)

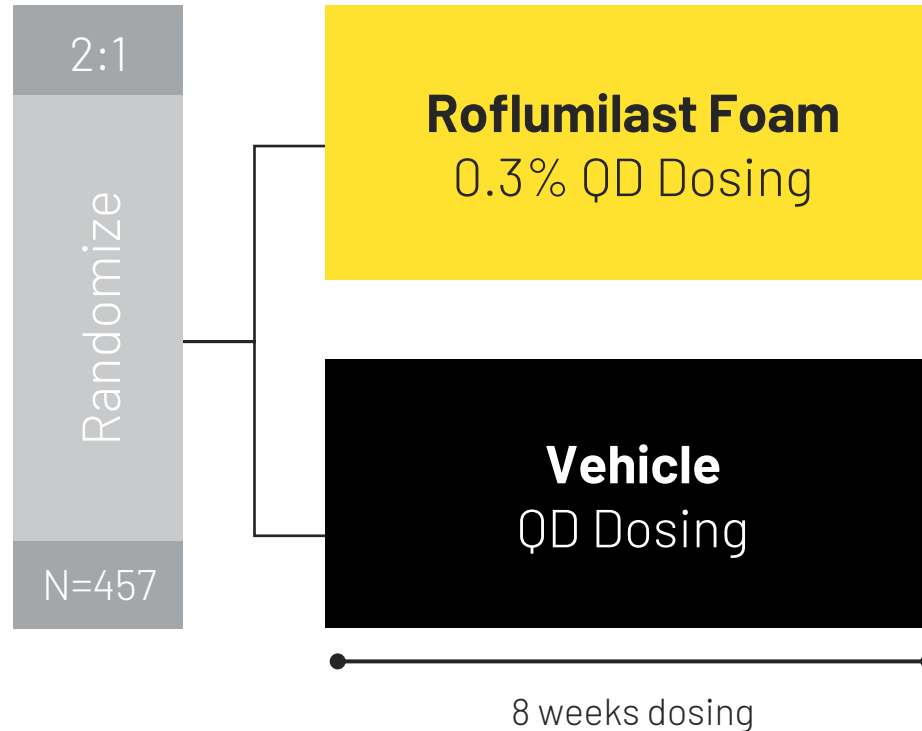
OTC = over the counter; HCP = healthcare professional

# STRATUM Phase 3 Trial in Seborrheic Dermatitis

Randomized, Double-blind, Vehicle-controlled Multicenter Study

## Eligibility

- Diagnosis of at least moderate seborrheic dermatitis (IGA  $\geq 3$ )
- Age 9+
- Up to 20% BSA



## Endpoints

### Primary

- IGA success at week 8

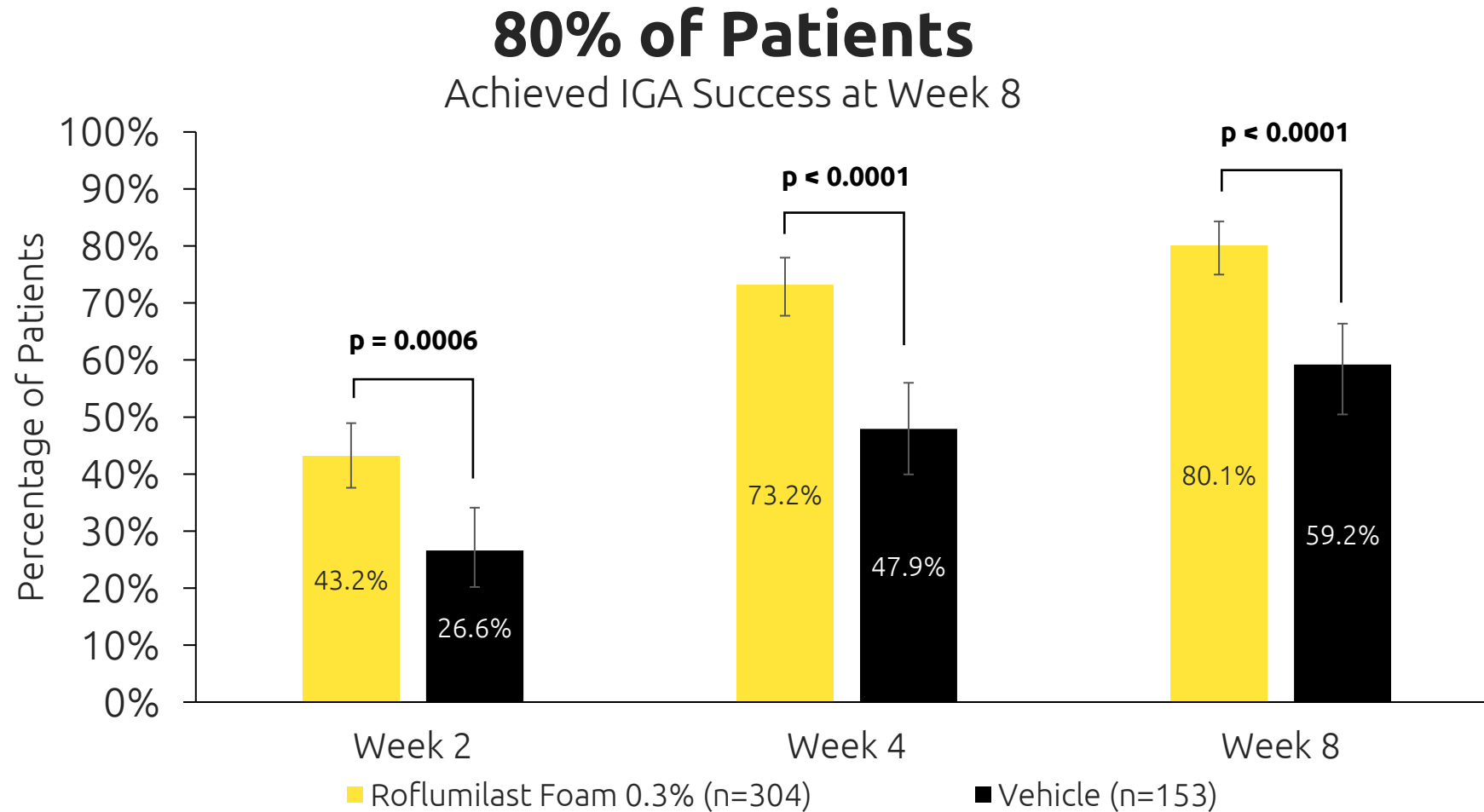
### Secondary

- IGA success at week 2 and 4
- IGA score of 0 at week 8
- Overall assessment of erythema/scaling
- WI-NRS (itch)

### Safety and tolerability

IGA = Investigator's Global Assessment; IGA Success = Clear or Almost Clear with at least a 2-grade improvement from baseline; WI-NRS: Worst Itch Numeric Rating Scale; QD = once a day; BSA = body surface area

# Rapid and Robust Results on IGA Success in Pivotal Phase 3 STRATUM trial

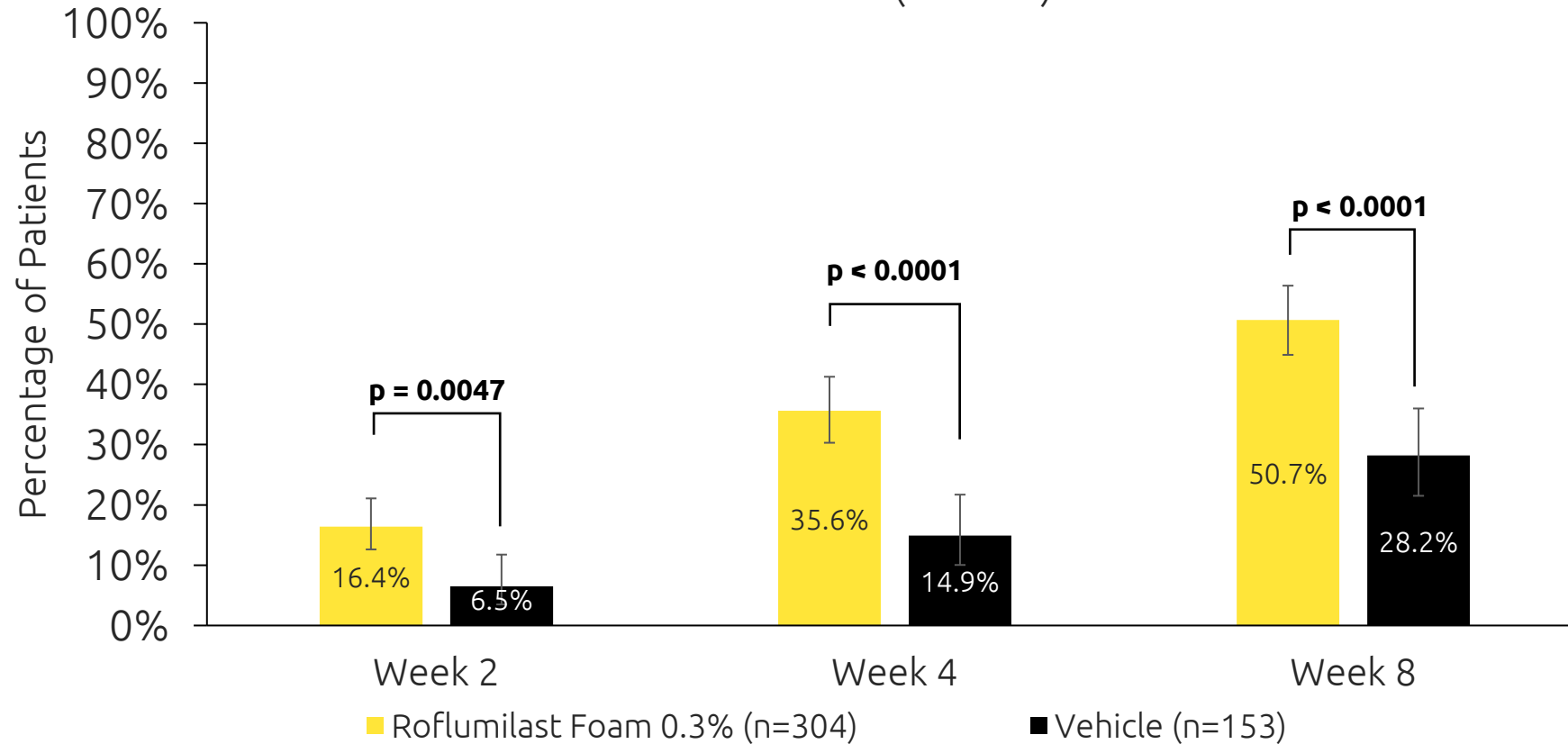


*IGA Success = Clear or Almost Clear with at least a 2-grade improvement from baseline*

# Over 50% of Patients Achieved IGA of Clear at Week 8

## >50% of Patients

Achieved IGA of Clear (IGA = 0) at Week 8

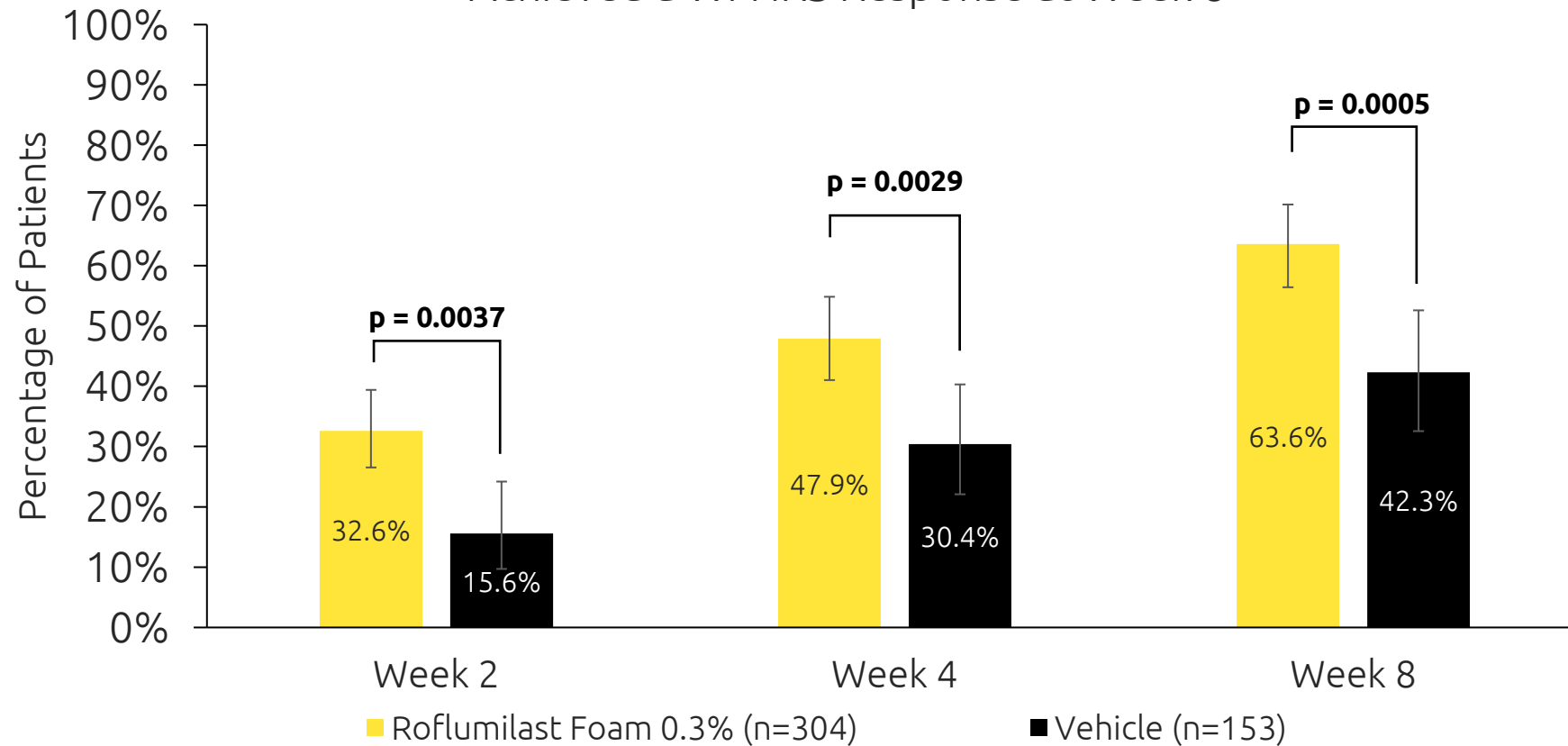


IGA = Investigator's Global Assessment

# Robust Itch Response in Phase 3

**~64% of Patients**

Achieved a WI-NRS Response at Week 8



WI-NRS: Worst Itch Numeric Rating Scale; WI-NRS response = 4 point reduction in WI-NRS in patients with WI-NRS > 4 at baseline

# Roflumilast Foam Was Well-Tolerated in Phase 3

<b>Subjects (%)</b>	<b>Roflumilast 0.3%</b> (n=304)	<b>Vehicle</b> (n=153)	<b>Overall</b> (n=457)
Subjects with any TEAE	70 (23.0%)	33 (21.6%)	103 (22.5%)
Subjects with any Treatment-Related TEAE	8 (2.6%)	5 (3.3%)	13 (2.8%)
Subjects with any SAE	1 (0.3%)	0	1 (0.2%)
Treatment-related SAE	0	0	0
Subjects who discontinued Study Drug due to AE	2 (0.7%)	3 (2.0%)	5 (1.1%)
Subjects who discontinued Study due to AE	2 (0.7%)	3 (2.0%)	5 (1.1%)

*AE: adverse event; SAE: serious adverse event; TEAE: treatment-emergent adverse event*

# Most Common Treatment Emergent Adverse Events (>1.0% in Any Group)

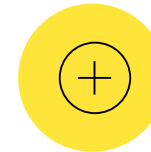
Preferred Term	Roflumilast 0.3% (n=304)	Vehicle (n=153)	Overall (n=457)
COVID-19	11 (3.6%)	5 (3.3%)	16 (3.5%)
Urinary tract infection	4 (1.3%)	3 (2.0%)	7 (1.5%)
Nasopharyngitis	4 (1.3%)	1 (0.7%)	5 (1.1%)
Nausea*	5 (1.6%)	0	5 (1.1%)
Application site pain	1 (0.3%)	3 (2.0%)	4 (0.9%)
Sinusitis	0	2 (1.3%)	2 (0.4%)

*\*All graded as mild*



# Advancing Multiple Preclinical Programs in Dermatology

Candidate	Preclinical Program
<b>ARQ-252 Cream</b> (JAK1 Inhibitor)	<ul style="list-style-type: none"><li>• Chronic Hand Eczema</li><li>• Vitiligo</li></ul>
<b>ARQ-255 Suspension</b> (JAK1 Inhibitor)	<ul style="list-style-type: none"><li>• Alopecia Areata</li></ul>
Other Preclinical Projects	<ul style="list-style-type: none"><li>• Acne</li><li>• Palmoplantar Psoriasis</li><li>• Nail Psoriasis</li><li>• Rosacea</li></ul>



## Strategic In-licensing / Business Development

- Best-in-class potential
- Validated targets
- Modality agnostic